

Application to DHCD Submitted through CAMS

County of Accomack, VA

Accomack/Northampton Regional Broadband Ext. Project (VATI) 2021

Application ID: 75708122020132024
Application Status: Pending
Program Name: Virginia Telecommunications Initiative 2021
Organization Name: County of Accomack, VA
Organization Address: 23296 Courthouse Ave.
Accomac, VA 23301-0620
Profile Manager Name: Amy Ford
Profile Manager Phone: (757) 787-5714
Profile Manager Email: aford@co.accomack.va.us

Project Name: Accomack/Northampton Regional Broadband Ext. Project (VATI) 2021
Project Contact Name: Michael Mason
Project Contact Phone: (757) 787-5716
Project Contact Email: mmason@co.accomack.va.us
Project Location: 23296 Courthouse Rd
Accomac, VA 23301-0620
Project Service Area: Accomack County, Northampton County

Total Requested Amount: \$460,820.00

Required Annual Audit Status: Accepted

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Budget Information:

Cost/Activity Category	DHCD Request	Other Funding	Total
Telecommunications	\$460,820.00	\$115,205.00	\$576,025.00
Construction	\$460,820.00	\$115,205.00	\$576,025.00
Total:	\$460,820.00	\$115,205.00	\$576,025.00

Budget Narrative:

Questions and Responses:

1. Project Description and Need

Describe why and how the project area(s) was selected. Describe the proposed geographic area including specific boundaries of the project area (e.g. street names, local and regional boundaries, etc.). Attach a copy of the map of your project area(s). Label map: Attachment 1 – Project Area Map.

Answer:

This is a regional project submittal that includes eight (8) different projects, 2 in Accomack County and 6 in Northampton County. Both Accomack and Northampton County have been designated Rural Counties through the 2010 Census by the US Government Office of Management and Budget. In total, there are 19 incorporated towns on the Eastern Shore all of which have access to high speed broadband. Outside of the incorporated towns, in the more rural portions of both Accomack and Northampton, is largely where the digital divide occurs. Broadband speeds are not widely available outside of the towns due to the remoteness of the locations. Wireless internet is problematic due to the topography of the Eastern Shore which is flat and heavily wooded. A recent survey of students conducted by the Accomack County Public School Division indicated that approximately 24% of students of had no access to the internet at all.

Maps for each project showing the areas of construction are attached. See Attachment 1-Project Area Maps (Accomack and Northampton)

Deer Point, Accomack County: This is a rural area in Accomack County. This project would serve approximately 49 residential passings. We have received request from this area. There is no other terrestrial provider serving this area with broadband speed at or above 25/3.

Red Bank Road, Accomack County: This is a rural area in Accomack County. This project would serve approximately 30 residential passings. We have received request for this area. There is no other terrestrial provider serving this area with broadband speed at or above 25/3.

Lucille Lane, Northampton County: This is a rural area Northampton County. This project would serve approximately 8 residential passings. We have received request for this area. There is no other terrestrial provider

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serving this area with broadband speed at or above 25/3.

Kiptopeke Condominium Association, Northampton County: This is a rural area Northampton County. This project would serve approximately 19 residential passings. We have received request for this area. There is no other terrestrial provider serving this area with broadband speed at or above 25/3.

Nottingham Estates, Northampton County: This is a rural area Northampton County. This project would serve approximately 55 residential passings. We have received request for this area. There is no other terrestrial provider serving this area with broadband speed at or above 25/3.

Arlington Chase, Northampton County: This is a rural area in Northampton County. This project would serve approximately 42 residential passings. We have received request for this area. There is no other terrestrial provider serving this area with broadband speed at or above 25/3.

Kings Creek Landing, Northampton County: This is a rural area Northampton County. This project would serve approximately 77 residential passings. We have received request for this area. There is no other terrestrial provider serving this area with broadband speed at or above 25/3.

Bay Ridge, Northampton County: This is a rural area Northampton County. This project would serve approximately 57 residential passings. We have received request for this area. There is no other terrestrial provider serving this area with broadband speed at or above 25/3.

2. List existing providers in the proposed project area and the speeds offered. Please do not include satellite. Describe your outreach efforts to identify existing providers and how this information was compiled with source(s).

Answer:

Declaration Network Group (DNG) is a wireless internet provider whose coverage area approaches many of the 8 proposed project areas however the speeds available from DNG in these areas, for those who are capable of receiving them, do not meet the 25/3 definition meaning these areas are unserved. Complaints have been received from numerous residents in the proposed project areas indicating no broadband access or speeds will below 25/3.

Looking at the individual projects, we believe Charter Communications is the only provider in the area that is providing speed at and above 25/3.

3. Describe if any areas near the project have received funding from federal grant programs, including but not limited to Connect America Funds II (CAF II), ACAM, ReConnect, and Community Connect. If there have been federal funds awarded near the project, provide a map verifying the proposed project area does not conflict with these areas. Describe if there are Rural Digital Opportunity Fund (RDOF) eligible census blocks located in the proposed project area. Label Map: Attachment 2 – Documentation on Federal Funding Area.

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Answer:

Existing federal funds (CAF II, ACAM, Reconnect, and Community Connect) in or near the project area:

- We have looked at the CAF and CAF II maps (Attachment #2) for the anticipated service area and the proposed projects are not in an eligible area for this Federal funding.

Rural Digital Opportunity Fund (RDOF) eligible census blocks.

- We have looked at the census block data for the anticipated projects and compared it to 1) the list of FCC RDOF eligible census blocks and 2) a map of the FCC RDOF eligible areas shows that the anticipated service areas are not in the eligible areas for this Federal funding program. (Attachment #2).

4. Overlap: To be eligible for VATI, applicants must demonstrate that the proposed project area(s) is unserved. An unserved area is defined as an area with speeds of 25/3 mbps or less and with less than 10% service overlap within the project area. Describe any anticipated service overlap with current providers within the project area. Provide a detailed explanation as to how you determined the percentage overlap. Label Attachment: Attachment 3 – Documentation Unserved Area VATI Criteria.

Answer:

We have physically examined the anticipated service areas and reviewed federal broadband service provider reports. Based upon this inspection, we found an existing provider and do not anticipate having any areas of overlapping service. We have received requests from residents in this areas to extend broadband service to this area.

The FCC fixed broadband deployment map (<https://broadbandmap.fcc.gov/#/>) was also used to determined areas are unserved and is the basis for Attachment #3.

5. Total Passings: Provide the number of total serviceable units in the project area. Applicants are encouraged to prioritize areas lacking 10 Megabits per second download and 1 Megabits per second upload speeds, as they will receive priority in application scoring. For projects with more than one service area, each service area must have delineated passing information. Label Attachment: Attachment 4 – Passings Form

a. Of the total number of passings, provide the number of residential, business, non-residential, and community anchors in the proposed project area. Describe the methodology used for these projections.

b. Provide the number of serviceable units in the project area that have 10/1 mbps or less. Describe the

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methodology used for these projections.

Answer:

See attachment #4.

6. **For wireless projects only:** Please explain the ownership of the proposed wireless infrastructure. Please describe if the private co-applicant will own or lease the radio mast, tower, or other vertical structure onto which the wireless infrastructure will be installed.

Answer:

n/a

7. **Speeds:** Describe the internet service offerings, including download and upload speeds, to be provided after completion of the proposed project. Detail whether that speed is based on dedicated or shared bandwidth, and detail the technology that will be used. This description can be illustrated by a map or schematic diagram, as appropriate. List the private co-applicant's tiered price structure for all speed offerings in the proposed project area, including the lowest tiered speed offering at or above 25/3 mbps.

Answer:

Charter offers various offerings at different speeds that the resident can choose from. These include:

Spectrum Internet 50/5 with WiFi	\$74.99
Spectrum Internet 50/5	\$69.99
Spectrum Internet 100/10	\$69.99
Spectrum Internet 100/10 with WiFi	\$74.99
Spectrum Internet Ultra 400/20	\$94.99
Spectrum Internet Assist 30/4 **	\$17.99
Spectrum Internet Assist 30/4 with WiFi **	\$22.99 (See attachment 14)
Spectrum Internet Gig	\$129.99

*Rates at the time of VATI application

This is shared bandwidth. The technology used is explained in the response to narrative question # 8 *Network Design* below.

8. **Network Design:** Provide a description of the network system design used to deliver broadband service from the network's primary internet point(s) of presence to end users, including the network components that already exist and the ones that would be added by the proposed project. Provide a detailed explanation of how this information was determined with sources. If using a technology with shared bandwidth, describe how the equipment will handle capacity during peak intervals. For wireless projects, provide a propagation map for the proposed project

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area with a clearly defined legend for scale of map. Label Map: Attachment 5 – Propagation Map Wireless Project.

Answer:

In general Charter's network includes three components: the national backbone, regional/metro networks and the "last-mile" network. Both Charter's national backbone and regional/metro network components utilize a redundant Internet Protocol ("IP") ring/mesh architecture with the capability to differentiate quality of service for each residential or commercial product offering.

Charter's last-mile network utilizes a traditional hybrid fiber coaxial cable (or "HFC") architecture, which combines the use of fiber optic cable with coaxial cable. In our Virginia system, we deliver our signals via fiber optic cable from the head end to a group of nodes, and use coaxial cable to deliver the signal from individual nodes to the homes served by that node.

The design also provides two-way signal capacity for the addition of further interactive services.

Charter's HFC (Hybrid Fiber Coax) network design utilizes DOCSIS 3.1 to offer residential speeds as high as 1 Gig (940Mbps for download speed and 35Mbps for upload speed), advanced two-way video and digital phone all of which is upgradeable to support additional bandwidth and speeds. As the market demands faster speeds, Spectrum expects to continue to raise the minimum speed offered to its customers by continuing to upgrade our network based on the latest DOCSIS specifications.

For our fiber Internet, Ethernet, carrier wholesale, SIP and PRI commercial customers, fiber optic cable is extended from the individual nodes all the way to the customer's site. We believe that this hybrid network design provides high capacity and excellent signal quality.

9. Project Readiness

Describe the current state of project development, including but not limited to: planning, preliminary engineering, identifying easements/permits, status of MOU or MOA, and final design. Prepare a detailed project timeline or construction schedule, identifying specific tasks, staff, contractor(s) responsible, collection of data, etc., and estimated start and completion dates. Applicants must include Memorandums of Understanding (MOUs) or Memorandums of Agreement (MOAs) between applicants (drafts are allowable). Label Attachments: Attachment 6 – Timeline/Project Management Plan; Attachment 7 – MOU/MOA between Applicant/Co-Applicant.

Answer:

Status of Development (planning, preliminary engineering report):

This project was physically ridden out by Charter in-house construction staff. They are experienced in looking at such network expansions. They counted the number of existing passings, the mileage from the nearest network tie point and calculated the project cost. The cost is derived from years of company experience, internal (proprietary) template worksheets.

If the grant is awarded, this project would be designed, planned and overseen by our in-house Technical Operations team. The construction of the system would be completed by contractors, but managed by internal Charter employees.

Attached is a draft Memo of Understanding (MOU) (Attachment 7) between Charter Communication and the Counties which demonstrates our agreement to work in partnership.

Project Timeline, including detailed construction schedule:

Charter Communications shall complete the project in a timely manner, but is subject to excusable delay. Excusable delay means a delay to the construction of the project that affects completion and is directly caused by (1) make-ready work that is not received by Grantee within one (1) month of Grantee's submission of a proper application for utility pole attachments; or (2) any delay in receiving governmental, regulatory and third party permits, licenses and approvals, despite Grantee's good faith efforts to secure timely approvals, or (3) due to any reason beyond the Grantee's the reasonable control, but not limited to, acts of God or of a public enemy, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, or unusually severe weather.

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The following is the time frame in which we can build each of these projects, pending timely make ready work by the pole owner:

- Deer Point: 10 Months
- Red Bank: 12 Months
- Lucille Lane: 6 Months
- Kiptopeke Cond. Ass. 6 Months
- Doggett Lane Subd. 8 Months
- Nottingham Estates 8 Months
- Arlington Chase 10 Months
- Kings Creek Landing 10 Months
- Bay Ridge 12 Months

Status of Easements/Permits:

All easements and Right of Ways need to be obtained. If this project is approved, we will apply for permits as needed. This is our standard operating procedure and is normal business for Charter. We are familiar and follow this process.

10. Matching funds: Complete the funding sources table indicating the cash match and in-kind resources from the applicant, co-applicant, and any other partners investing in the proposed project (VATI funding cannot exceed 80 percent of total project cost). In-kind resources include, but are not limited to: grant management, acquisition of rights of way or easements, waiving permit fees, force account labor, etc. Please note the a minimum 20% match is required to be eligible for VATI, the private sector provider must provide 10% of the required match. If the private co-applicant's cash match is below 10% of total project cost, applicants must provide financial details demonstrating appropriate private investment. Label Attachments: Attachment 8 - Funding Sources Table; Attachment 9 – Documentation of Match Funding.

Answer:

We are requesting \$460,820 which is 80% funding through the VATI grant program. The 20% match will be paid by Charter Communications. Charter is a publicly traded company and the second largest cable operator in the nation. Charter certainly has the financial wherewithal to meet their 20% obligation. Attached is the 7/31/20 media release that provides details of Charter's financial position (Attachment 9 - Demonstration of Match Availability). Also see Attachment 11 for a break down of grant funds requested and match funding for each proposed area.

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11. Leverage: Describe any leverage being provided by the applicant, co-applicant, and partner(s) in support of the proposed project.

Answer:

The County is leveraging this grant to expand broadband service to 337 County residents. Both Accomack and Northampton are providing in-kind services including grant administration, GIS mapping where needed.

12. Marketing: Describe the broadband adoption plan.

a. Explain how you plan to promote customer take rate, including marketing activities, outreach plan, and other actions to reach the identified serviceable units within the project area. Provide the anticipated take rate and describe the basis for the estimate.

b. Describe any digital literacy efforts to ensure residents and businesses in the proposed project area sufficiently utilize broadband. Please list any partnering organizations for digital literacy, such as the local library or cooperative extension office.

Answer:

Through our superior products and customer service, we strive every day to better serve our customers and give them the products and services they want. We offer straightforward, nationally-uniform pricing to customers with no data caps or usage-based pricing, no modem fees, and no early termination fees. We schedule one-hour appointment windows when our customers need at-home support, at times which work for them, including evenings and weekends.

Charter's Spectrum Internet Assist (SIA) is available to eligible households across the 41 states we serve. This low-cost broadband option for eligible families and seniors and offers speeds of 30 Mbps, which exceeds the FCC's definition of high-speed broadband. Helping bridge the digital divide for families through Spectrum Internet Assist is creating life-changing opportunities, allowing them to apply for jobs, complete homework or start their own businesses. See attachment 14 for more information about this option.

Spectrum Internet Assist is a low-cost, high-speed broadband service that provides new, qualifying households with internet service. Spectrum makes it simple for qualified households to sign up for low income Internet assistance.

- Free Internet modem
- High-speed Internet at 30 Mbps
- No data caps
- No contracts
- Optional in-home Wi-Fi service for an additional monthly fee

Requirements: One or more members of your household must be a recipient of one of the following assistance programs:

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- National School Lunch Program (NSLP)
- Community Eligibility Provision (CEP) of the NSLP
- Supplemental Security Income (for applicants age 65+ only)

Over the past several months, the country has faced unprecedented challenges and uncertainty when it comes to dealing with even the most common, everyday situations. As the summer months come to an end and fall ushers in another school year, lawmakers, administrators and educators are grappling with decisions about how and where students will resume schooling. One of the biggest factors in deciding which approach is best—whether it is in-person schooling, online learning, or a hybrid approach—is whether students have the reliable Internet connectivity in their homes necessary to attend online classes and complete schoolwork.

To help address the lack of internet connectivity faced by some student households, Spectrum Enterprise has been working on an innovative solution to help get more households connected. Through their new Stay Connected K-12 program, the Spectrum Enterprise team will work directly with school districts across our footprint to assist them in offering high-speed, cable broadband Internet access to students, educators and staff in their homes. This partnership will ensure that learning, teaching, and working are uninterrupted by giving schools and districts the flexibility to add students to the program when needed, and provide much needed in-home connectivity, which includes:

- Internet download speeds up to 50 Mbps
- Unlimited Internet usage with no data caps or speed throttling
- Cable modem, Wi-Fi and self-installation kit provided at no cost
- Wireline connectivity with over 99.9% network reliability
- 24/7/365 technical support

Throughout the COVID-19 pandemic Charter has done our part to help to ease the strain on millions of Americans, including by connecting nearly 450,000 students, teachers, and their families to up to 100 Mbps or 200 Mbps broadband service for 60 days at no cost, keeping around 700,000 customers connected when they had a hard time paying bills because of COVID-related economic hardship, and forgiving approximately \$85 million in customers' overdue balances. Spectrum gave its front-line workers a raise during the pandemic and is in the process of permanently raising its minimum wage from \$15 to \$20 per hour. Our COVID-19 pandemic response was even recognized by Forbes as one of the best in the nation. Spectrum's Stay Connected K-12 program is another way we are doing our part to respond to the pandemic and support the communities we serve.

13. Project Management: Identify key individuals who will be responsible for the management of the project and provide a brief description of their role and responsibilities for the project. Present this information in table format. Provide a brief description of the applicant and co-applicant's history and experience with managing grants and constructing broadband communication facilities. Please attach any letters of support from stakeholders. If applicant is not a locality(s) in which the project will occur, please provide a letter of support from that locality. Attachment 10 – Letters of Support.

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Answer:

Charter Communications is a connectivity company providing broadband, video, mobile, and voice services to over 30 million customers in 41 states under the brand name Spectrum. Our 95,000 employees work every day to deliver on our core business objective of providing superior products with great customer service. We're driving innovation and expanding access to broadband to ensure our customers receive the information and entertainment they want and need to succeed in today's hyper-connected world. Charter is continually investing in our network, our employees, and the communities we serve. Our key priorities include:

- Building a highly skilled, locally based and diverse workforce
- Investing in America's infrastructure
- Driving innovation
- Providing superior products and services at a better value

14. Project Budget and Cost Appropriateness

Budget: Applicants must provide a detailed budget that outlines how the grant funds will be utilized, including an itemization of equipment, construction costs, and a justification of proposed expenses. If designating more than one service area in a single application, each service area must have delineated budget information. For wireless projects, please include delineated budget information by each tower. Expenses should be substantiated by clear cost estimates. Include copies of vendor quotes or documented cost estimates supporting the proposed budget. Label Attachments: Attachment 11 – Derivation of Costs; Attachment 12 - Documentation of Supporting Cost Estimates.

Answer:

- Detailed narrative on how grant funds will be used

100% of the requested funds will be spent directly on the construction of broadband infrastructure in unserved areas of Accomack and Northampton Counties. They will not be used for marketing or operational costs.

- Derivation of Costs

Charter's highly skilled internal construction team does the calculation based upon a physical drive out and their knowledge of the market place from years of experience.

- Documentation on supporting cost estimates

Charter's internal and vendor costs for construction, labor and equipment are considered Charter proprietary information.

15. The cost benefit index is comprised of three factors: (i) state share for the total project cost, (ii) state cost per unit passed, and (iii) the internet speed. From these statistics, individual cost benefit scores are calculated and averaged together to create a point scale for a composite score. Provide the following:

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- a. Total VATI funding request
- b. Number of serviceable units
- c. Highest residential speed available in proposed project area

Answer:

See Attachment 15 Cost benefit index.

16. Commonwealth Priorities

Additional points will be awarded to proposed projects that reflect Commonwealth priorities. If applicable, describe the following:

- a. How the proposed project fits into a larger plan to achieve universal broadband coverage for the locality. Explain the remaining areas of need in the locality and a brief description of the plan to achieve universal broadband coverage.
- b. Businesses, community anchors, or other passings in the proposed project area that will have a significant impact on the locality or region because of access to broadband.
- c. Unique partnerships involved in the proposed project. Examples include electric utilities, universities, and federal/state agencies.
- d. Digital equity efforts to ensure low to moderate income households in the proposed project area will have affordable access to speeds at or above 25/3 mbps.

Answer:

a. The proposed project areas, if funded, will allow broadband to be delivered to areas that neither Charter's current network expansion nor the Eastern Shore of Virginia Broadband Authority (ESVBA) current build project will extend to. In the last two years, there has been much effort into providing broadband inside the incorporated limits of Eastern Shore towns including the island of Tangier. There has also been considerable attention devoted to areas outside of the towns however some more remote areas, such as those proposed areas, lie too far outside existing broadband service areas to be profitable for either the ESVBA or Charter to reach and wireless providers are unable to provide speeds these communities desire if at all.

B. These projects combined will pass approximately 407 residential passings. The areas proposed are residential area and due to their remoteness, there are no businesses, churches, in these area.

C. Charter's Enterprise Division has worked with many Governments, Schools, Universities, Hospitals and other institution in providing commercial video, Internet, data and telecommunications services. This is both Accomack's and Northampton's first VATI grant application.

D. Charter offers a Digital Education Grant Program. Charter's Spectrum Digital Education Grants help bridge the gap in digital literacy through grants, public service announcements (PSAs) and direct engagement by partnering with nonprofit organizations committed to educating their communities on the benefits of broadband and how it can be used to improve lives. Since 2017, Charter has award over \$1.5 million to nonprofit

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organizations.

17. Additional Information

17. Provide any other information that the applicant desires to include. Applicants are limited to four additional attachments.

Label Additional Attachments as:

- a. Attachment 13 – Two most recent Form 477 submitted to the FCC or equivalent
- b. Attachment 14 – XXXXXXXX
- c. Attachment 15 – XXXXXXXX
- d. Attachment 16 – XXXXXXXX
- e. Attachment 17 – XXXXXXXX

Answer:

Attachment 13A- Form 477 submitted to the FCC for June 2019

Attachment 13B-Form 477 submitted to the FCC for Dec 2018

Attachment 14- Spectrum Internet Assist Pricing Plan for reduced cost internet

Attachment 15 - Cost Benefit Index (in response to narrative question 15)

Attachments:

Map(s) of project area, including proposed infrastructure

Attachment1ProjectAreaMapsAccomackNorthampton8152020104059.pdf

Documentation of Federal Funding (CAF/ACAM/USDA, etc...) in and/or near proposed project area.

Attachment2DocumentationonFederalFundingArea817202021510.pdf

Documentation that proposed project area is unserved based on VATI criteria

Attachment3DocumentationthatProposedAreasareUnserved817202040302.pdf

Passings Form (Please use template provided)

Attachment4PassingsForm817202022556.pdf

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Timeline/Project Management Plan

Attachment6TimelineProjectManagementPlan817202022729.pdf

MOU/MOA between applicant/co-applicant (can be in draft form)

Attachment7AccomackNorthamptonCountyMOU817202021602.pdf

Funding Sources Table

Attachment8VATISourcesFundingTable817202021635.pdf

Documentation for match funding

Attachment9CharterFinancialResultsRelease73120817202074411.pdf

Letters of Support

Attachment10LettersofSupport817202030440.pdf

Derivation of Cost (Project Budget)

Attachment11AccomackNorthamptonProjectCost817202021845.pdf

Documentation supporting project costs (e.g. vendor quotes)

Attachment12DocumentationofMaterialsBOM817202073022.pdf

Two most recent Form 477 submitted to FCC

Attachment13AFCCForm477VAJune2019817202022826.pdf

Optional

Attachment13BFCCForm477VADec2018817202023153.pdf

Optional

Attachment14InternetAssistReducedinternetpricingprogram817202042854.pdf

Optional

Attachment15Costbenefitindex817202042938.pdf

Deer Point



BIG FARM RD

BIG BUCK LN

DEER POINT CIR

DOE XING

WHITE TAIL RD

KENDALLWORTH DR

625

Red Bank





ARLINGTON CHASE RD

644

Northampton County

Arlington Chase

CUS

An aerial photograph of a coastal area. A red line outlines a specific region on the left side of the image, which includes a sandy beach and a dense forest of trees. To the right of this red-outlined area is a large, irregularly shaped body of water with a brownish, muddy appearance. Further to the right, there are several large, rectangular plots of land, some of which are brown and appear to be agricultural fields. The entire area is overlaid with a grid of yellow lines representing property boundaries. A white rectangular box with black text is positioned in the center of the brownish water area. The text 'Northampton County' is written in yellow in the lower right quadrant of the image.

Bay Ridge

Northampton County



Northampton County

STONE RD

184

Kings Creek Landing

Kiptopeke Condominium Assoc.



Northampton County

BUTLERS BLUFF DR

JUSTIN LN

KIPTOPEKE DR

704

KIPTOPEKE DR

DR

ARLINGTON RD

LANKFORD HWY

LANKFO

13

TEXAS AVE
BURLEIGH LN

LUCILLES LN

Lucilles Lane

13



Nottingham Estates



ARLINGTON RD

645

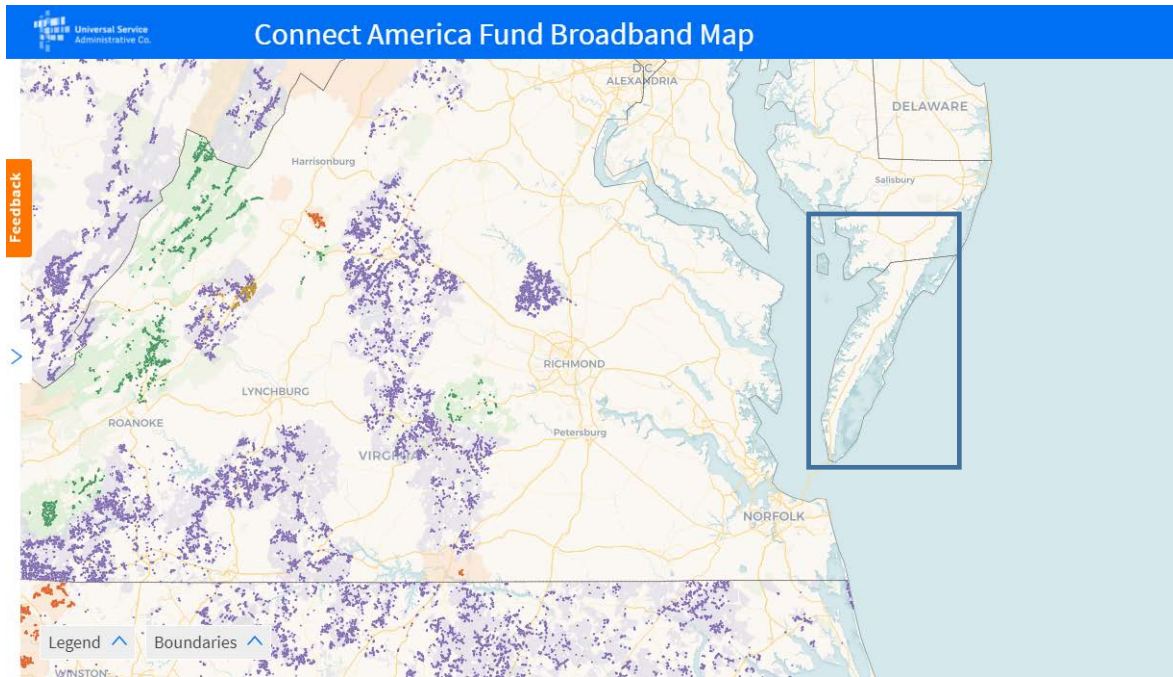
CASTLE ROW

SHERWOOD Gate

SAPPHIRE CT

nty

Attachment #2 – Documentation of Federal Funding In/Near Project Areas



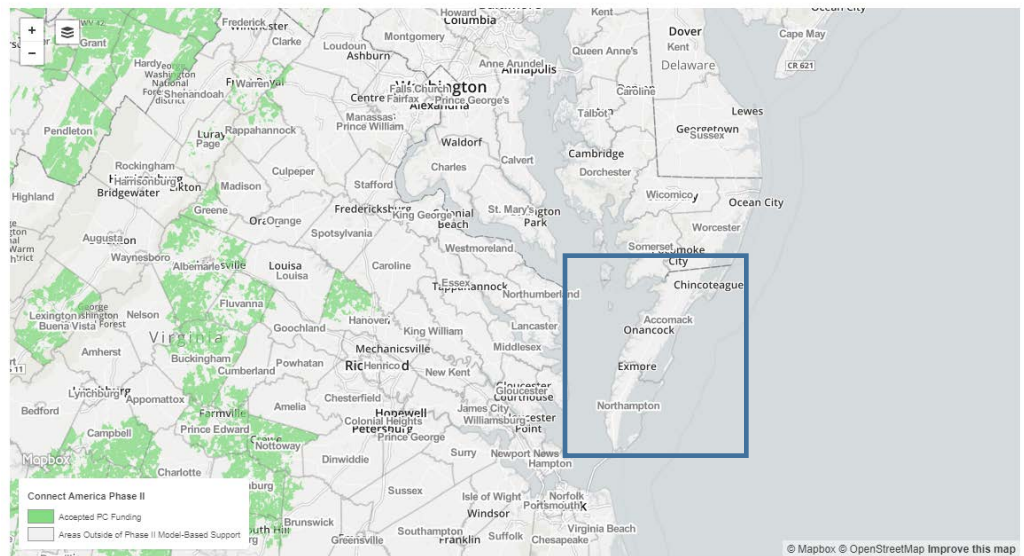
Federal Communications Commission
Browse by CATEGORY | Browse by BUREAUS & OFFICES

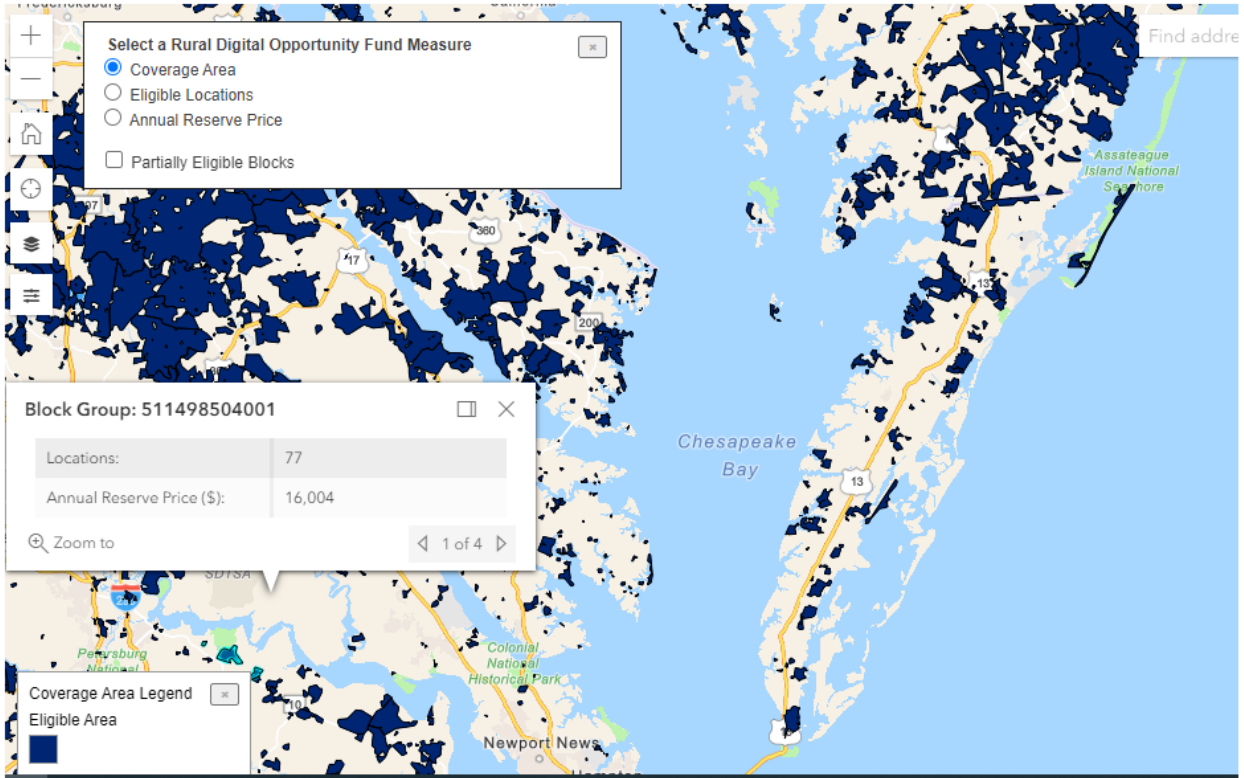
About the FCC | Proceedings & Actions | Licensing & Databases | Reports & Research | News & Events | For Consumers

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Connect America Fund Phase II

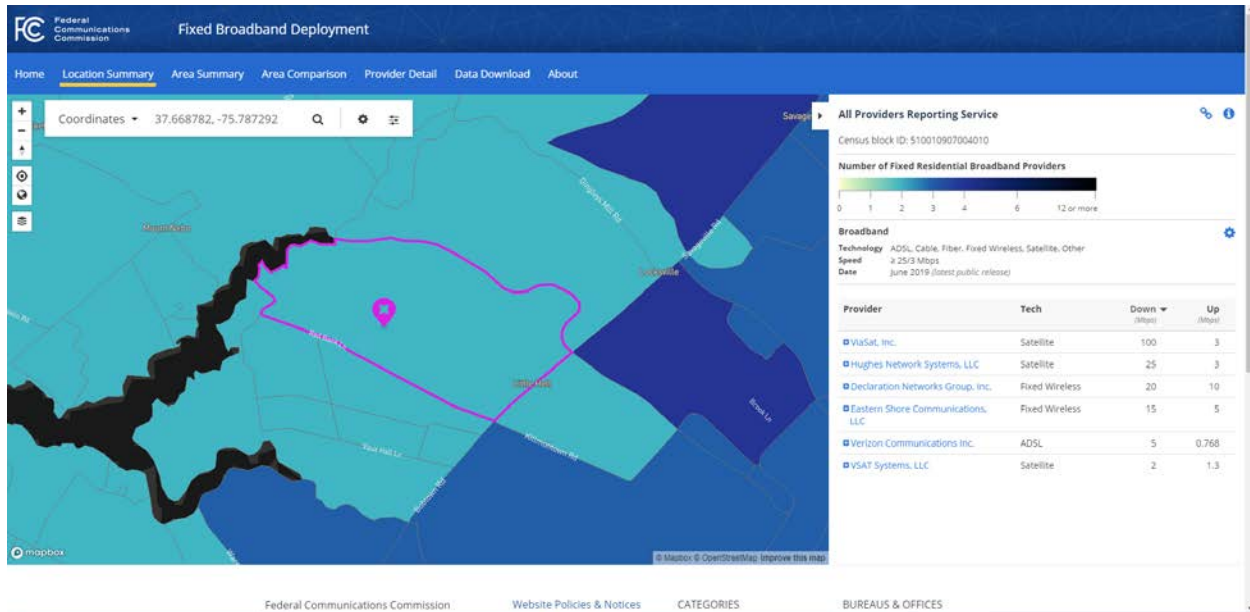
Accepted Areas Map



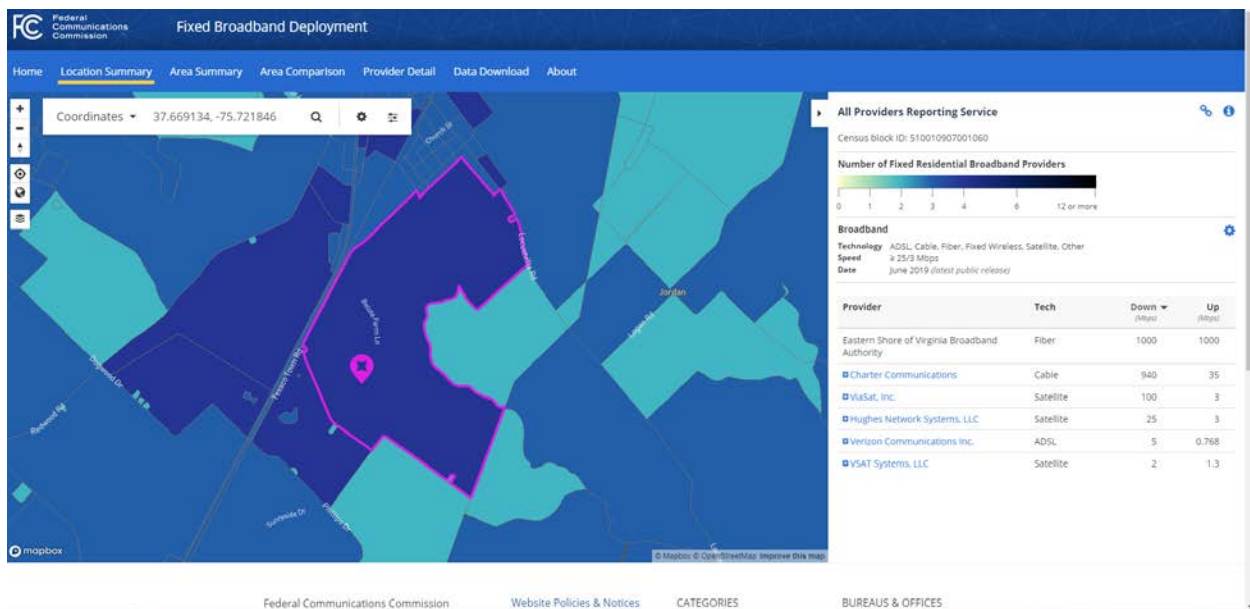


Attachment 3 – Documentation that Proposed Areas are Unserved

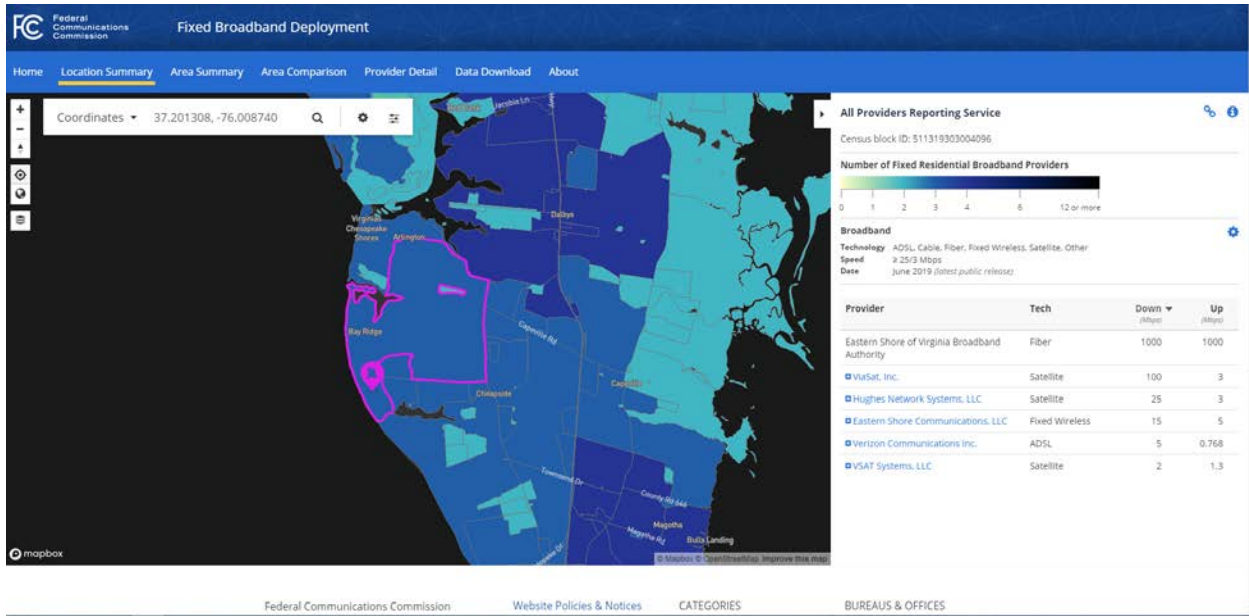
Red Bank Proposed Area (Accomack County)



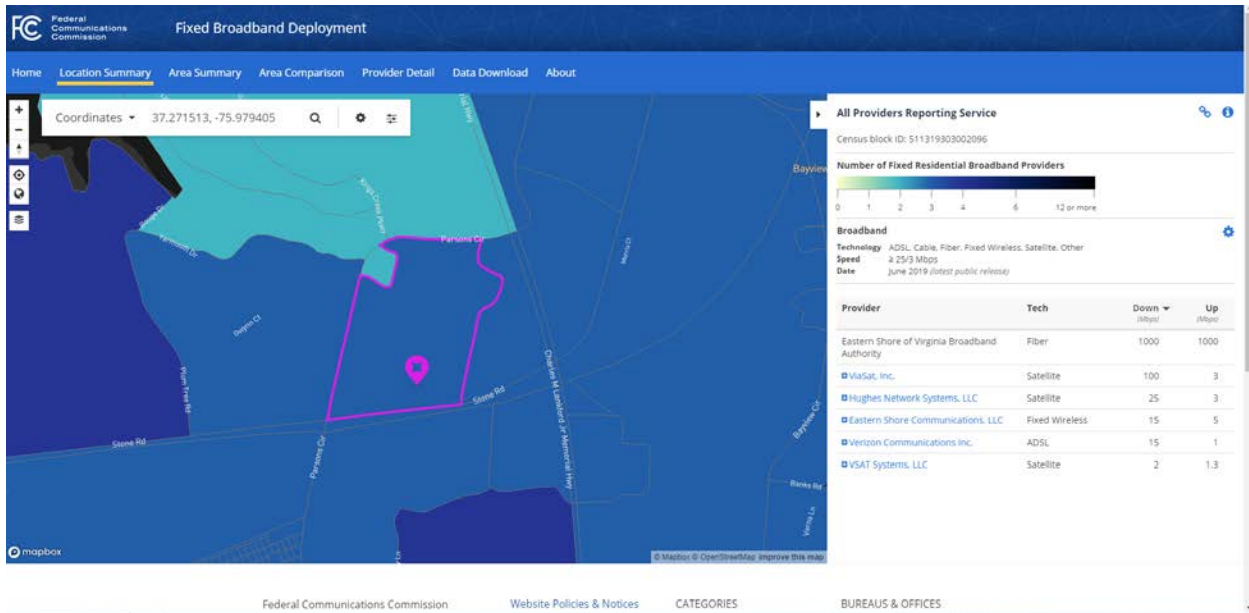
Deer Point Proposed Area (Accomack County) Note the ESVBA does not provide service to this particular area in this census block as indicated below.



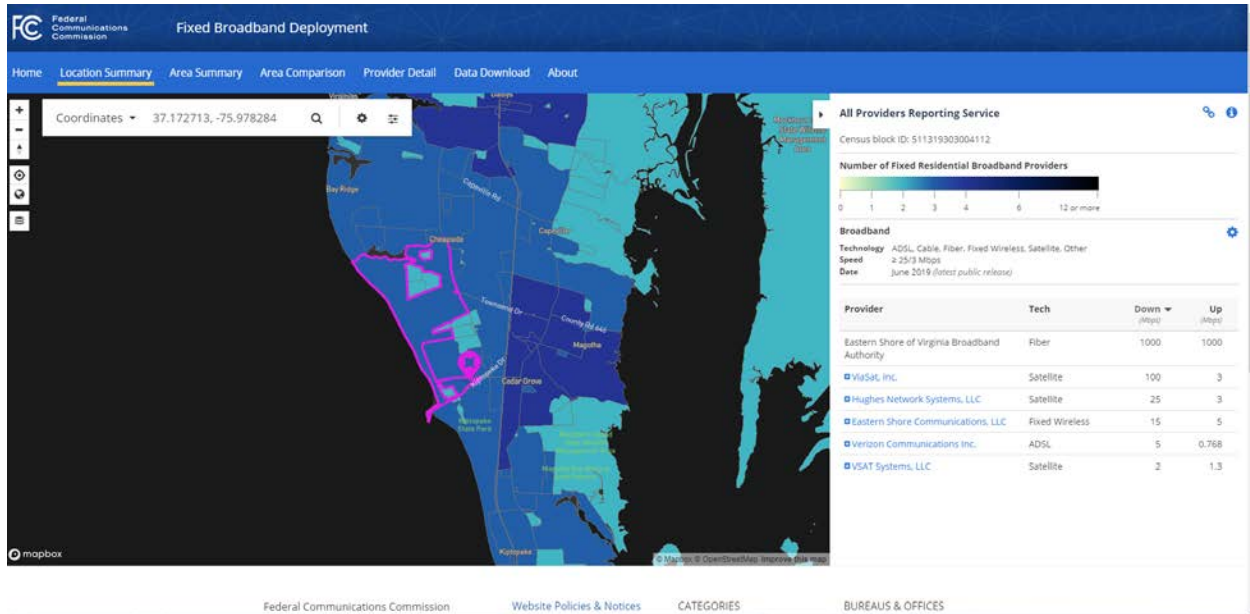
Bay Ridge Proposed Area (Northampton County) Note the ESVBA does not provide service to this particular area in this census block as indicated below.



Kings Creek Proposed Area (Northampton County) Note the ESVBA does not provide service to this particular area in this census block as indicated below.



Kiptopeke Condominium Association Proposed Area (Northampton County) Note the ESVBA does not provide service to this particular area in this census block as indicated below.



The same process shown above was used to determine what providers, if any, were in other proposed project areas.

Accomack/Norhampton Regional VATI Application

Attachment 4 – Passings Form

Project	Residential	Business Home Based	Businesses Non-Home Based	Community Anchors	Non-Residential	Total Passings	Speeds Below 25/3
Deer Point	49					49	49
Red Bank Rd.	30					30	30
Lucille Lane	8					8	8
Kiptopeke Condominium Association	19					19	19
Nottingham Estates	55					55	55
Arlington Chase	42					42	42
Kings Creek Landing	77					77	77
Bay Ridge	57					57	57

Memorandum of Understanding

This Memorandum of Understanding ("MOU") is made this ____ day of August, 2020 between the **Accomack/Northampton County's, Virginia** whose principal office is { }, hereinafter referred to as the "County", party of the first part, and **Spectrum Southeast LLC**, , 400 Atlantic St; Stamford CT 06901, hereinafter referred to as the "Provider", party of the second part.

It is mutually understood and agreed by the parties hereto that the Provider will perform the services and tasks as specified in the Request for Proposal titled Internet Service Providers for Unserved and Underserved Areas issued "DATE ; Proposal submitted by "DATE; Anti-collision/Nondiscrimination/Drug Free Workplace Clauses; Proof of Authority to Transact Business in Virginia; Certificate of Insurance and all of the proceedings by the governing body of the County pertaining to the subject matter of the MOU; and all of which documents are hereinafter referred to as the MOU Documents and are a part of the MOU by reference as if each had been fully set out and attached hereto.

1. A. The Provider agrees to furnish and pay for all labor, materials, equipment, supplies, facilities, superintendence, insurance, taxes, permits and services necessary to perform all work set forth in the MOU documents. Provider shall retain all ownership rights in the network, materials, equipment, supplies and facilities that are part of this MOU. Provider reserves the right to modify the terms and conditions, data usage, speeds and pricing associated with any of Grantee's services, except that Grantee must offer broadband services under the Grant in the Project Areas at speeds of at least 25 Mbps/3 Mbps.

Key personnel, project approach and all work shall be in accordance with the Provider's proposal dated [] and all MOU Documents.

- B. The PROVIDER shall comply with all applicable Federal, State and local laws and ordinances applicable to the work. Changes to any such laws or ordinances after the effective date of this MOU are the responsibility of the Provider at no additional cost to the County.

C. TERM

The term of the agreement shall commence on _____ and ending on successful completion of all tasks as stated in the MOU documents, contingent upon receiving sufficient funding from the Virginia Department of Housing and Community Developmental Services. This agreement shall be reviewed annually, modified as the parties agree, and executed by the parties each year, concluding on { }. In the event that a new agreement has not been executed at the end of the term of this agreement, then the then-current agreement shall remain in effect until superseded by the next annual agreement.

Grantee shall complete the Project prior to [REDACTED] ("Completion Date"), subject to Excusable Delay. Excusable Delay means a delay to the construction of the project that affects completion and is directly caused by (1) make-ready work that is not received by Grantee within one (1) month of Grantee's submission of a proper application for utility pole attachments; or (2) any delay in receiving governmental, regulatory and third party permits, licenses and approvals, despite Grantee's good faith efforts to secure timely approvals, or (3) due to any reason beyond the Grantee's the reasonable control, but not limited to, acts of God or of a public enemy, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, or unusually severe weather.

D. Provider will apply as a co-applicant for a Virginia Telecommunications Initiative 2021 Grant issued by the Virginia Department of Housing and Community Development at no cost to the County.

E. CHANGES AND ADDITIONS

It shall be the responsibility of the Provider to notify the County, in writing, of any necessary modifications or additions in the Scope of this MOU. Compensation for changes or additions in the Scope of this MOU will be negotiated and approved by the COUNTY, in writing.

Furthermore, it is understood and agreed by both parties that any work done by the Provider on such modification or addition to this MOU prior to the COUNTY'S execution of its standard MOU change order form shall be at the total risk of the Provider and said work may not be compensated by the County.

F. G. TERMINATION

The following provisions apply to termination under this Agreement, whether termination by the Department or by the Provider. The performance of work under this Agreement may be terminated in whole or in part for the following circumstances:

Termination for Convenience. This Agreement may be terminated by either party with thirty (30) days written notice. Said notice shall specify the reasons for requesting such termination. If the Department determines that continuation of the work will serve no useful public purpose, this Agreement may be terminated by the Department and the Subrecipient shall be entitled to necessary expenses incurred through the date of termination or the date services are last provided, whichever occurs first.

Termination for Cause. If, through any cause, the Provider shall fail to fulfill in a timely manner its obligations under this Agreement, or if the Provider shall violate any of the covenants, agreements or stipulations of this Agreement, and such failure or violation is not corrected within thirty (30) days after written notice is received by the Provider from the Department, the Department shall thereupon have the right to immediately terminate or suspend this Agreement by giving written notice to the Subrecipient of such termination or suspension and specifying the effective date thereof.

H. NON-APPROPRIATION- Availability of Funds

It is understood and agreed between the parties hereto that the County shall be bound and obligated hereunder only to the extent that the funds shall have been appropriated and budgeted for the purpose of this MOU. In the event funds are not appropriated and budgeted in any fiscal year for payments due under this MOU, the County shall immediately notify Provider of such occurrence and this MOU shall terminate on the last day of the fiscal year for which (an) appropriation(s) (was) were received without penalty or expense to the County of any kind whatsoever, except to pay the Provider for work already performed under this Agreement through the date of cancellation

I. ASSIGNMENT

Neither the County nor the Provider shall assign, sublet or transfer their right or obligations in the MOU without the written consent of the other; such consent shall not be unreasonably withheld. Assignment by the Provider to any current or future parent, subsidiary, or affiliate in connection with a corporate transaction shall require the consent of the County.

J. NOTICE

Any notice, demand, or request by or made pursuant to this MOU shall be deemed properly made is personally delivered in writing or deposited in the United States mail, postage prepaid, to the representative specified below or as otherwise designated in writing and mutually agreed.

County Contact Info

{ [REDACTED] }

PROVIDER: Eric Collins
Director of Government Affairs
Charter Communications
6202 Raeford Road
Fayetteville, NC 28304
eric.collins@charter.com

The COUNTY'S Representative will be { [REDACTED] } County contact Inf} or as otherwise designated in writing.

The PROVIDER's Representative shall be Eric Collins, Director of Government Affairs, (910) 401-5168 eric.collins@charter.com or as otherwise designated in writing and accepted by the County in writing.

Nothing contained in this article shall be construed to restrict the transmission of routine communications between representatives of the Provider and the County.

K. CONFLICT OF INTEREST

Provider shall not accept or receive commissions or other payments from third parties for soliciting, negotiating, procuring, or effecting insurance on behalf of the COUNTY.

L. NON-DISCRIMINATION

During the performance of this MOU, the Provider agrees that it will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, service disabled veterans or any other basis prohibited by law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the Provider. The Provider agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.

Also, the Provider in all solicitations or advertisements for employees placed by or on behalf of the Provider, will state that the Provider is an equal opportunity employer.

Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.

The Provider will include the provisions of this nondiscrimination clause in every subcontractor or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor supplying services, goods or materials in connection with this MOU.

M. DRUG-FREE WORKPLACE REQUIREMENTS

During the performance of this MOU, the Provider agrees to (1) provide a drug-free workplace for the Provider's employees; (2) post in conspicuous place, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Provider's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (3) state in all solicitation or advertisement for employees placed by or on behalf of the Provider that the Provider maintains a drug-free workplace; and (4) include the provisions of the foregoing clauses in every subcontractor or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "*drug-free workplace*" means a site for the performance of work done in connection with a specific MOU awarded to a Provider, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the MOU.

N. INSURANCE

The Provider shall procure, maintain, and provide proof of, insurance coverage for injuries to persons and/or property damage as may arise from or in conjunction with, the work performed on behalf of the County by the Provider, his agents, representatives, employees or subcontractor. Proof of coverage as contained herein shall consist of all policies, endorsements, declaration pages, and certificates of insurance and shall be submitted fifteen (15) days prior to the commencement of work, and such coverage shall be maintained by the offeror for the duration of the MOU period; for occurrence policies. Claims made policies must be in force or that coverage purchased for two (2) years after delivery date.

1. General Liability

Coverage shall be as broad as: Comprehensive General Liability endorsed to include Broad Form, Commercial General Liability form including Products/Completed Operations.

Minimum Limits:

\$2,000,000 General Aggregate Limit
\$2,000,000 Products & Completed Operations
\$1,000,000 Personal and Advertising Injury
\$1,000,000 Each Occurrence Limit
\$ 50,000 Fire Damage Limit
\$ 5,000 Medical Expense Limit

2. Automobile Liability

Coverage sufficient to cover all vehicles owned, used, or hired by the offeror, his agents, representatives, employees or subcontractors.

Minimum Limits:

\$1,000,000 Combined Single Limit
\$ 5,000 Medical Expense Limit

3. Workers' Compensation

Limits as required by the Workers' Compensation Act of Virginia.
Employers Liability: \$100,000 / \$500,000 / \$100,000.

4. Umbrella/Excess Liability

\$2,000,000 umbrella/excess liability coverage

5. Coverage Provisions

- a. All deductibles or self-insured retention shall appear on the declaration pages, endorsements, and/or policies provided.
- b. The County of Suffolk, its' officers/officials, employees, agents and volunteers shall be added as "additional insured" as their interests may appear. A copy of all endorsements, declaration pages, and policies that address additional insured shall be provided. This provision does not apply to Professional Liability or Workers' Compensation/Employers' Liability.
- c. The bidder's insurance shall be primary over any applicable insurance or self-insurance maintained by the County.
- d. Shall provide thirty (30) days written notice to the County before any cancellation, suspension, or void of coverage in whole or part, where such provision is reasonable.
- e. All coverage for subProviders of the offeror shall be subject to all of the requirements stated herein.
- f. Failure to comply with any reporting provisions of the policy(s) shall not affect coverage provided the County, its' officers/officials, agents, employees and volunteers.
- g. The insurer shall agree to waive all rights of subrogation against the County, its' officers/officials, agents, employees or volunteers for any act, omission or condition of premises which the parties may be held liable by reason of negligence.
- h. The bidder shall furnish the County with all certificates of insurance, endorsements, declaration pages, and policies affecting coverage. All documents are to be signed by a person authorized by the insurance company(s) to bind coverage on its' behalf, if executed by a broker, notarized copy of authorization to bind, or certify coverage must be attached.
- i. All insurance shall be placed with insurers maintaining an A.M. Best rating of no less than an A:VII. If A.M. Best rating is less than A:VII, approval must be received from County's Risk Manager.
- j. All coverage designated herein shall be as broad as the Insurance Services Office (ISO) forms filed for use with the Commonwealth of Virginia.

O. INDEMNIFICATION

Provider shall defend and indemnify the County, and the County's employees, agents, and volunteers, from and against any and all damage claim, liability, cost, or expense (including, without limitation, attorney's fees and court costs) of every kind and nature (including, without limitation, those arising from any injury or damage to any person, property or business) incurred by or claimed against the Provider, its employees, agents, and volunteers, or incurred by or claimed against the County, the County's employees, agents, and volunteers, arising out of, or in connection with, the performance of all services

hereunder by the Provider. This indemnification includes, but is not limited to, any financial or other loss, including, but not limited to, any adverse regulatory, agency or administrative sanction or civil penalties, incurred by the County due to the negligent, fraudulent or criminal acts of the Provider or any of the Offeror's Provider's officers, shareholders, employees, agents, Providers, sub-Providers, or any other person or entity acting on behalf of the Provider. Unless otherwise provided by law, the Provider indemnification obligations hereunder shall not be limited in any way by the amount or type of damages, compensation, or benefits payable by or for the Provider under workers' compensation acts, disability benefit acts, other employee benefit acts, or benefits payable under any insurance policy. This paragraph shall survive the termination of the MOU including any renewal or extension thereof.

Q. COMPLIANCE WITH FEDERAL IMMIGRATION LAW

Provider does not, and shall not during the performance of the MOU for goods and services in the Commonwealth knowingly employ an unauthorized alien as defined in the Federal Immigration Reform and Control Act of 1986.

R. SEVERABILITY

If any part, term, or provision of this MOU, shall be found by the Court to be legally invalid or unenforceable, then such provision or portion thereof, shall be performed in accordance with applicable laws. The invalidity or unenforceability of any provision or portion of any MOU document shall not affect the validity of any other provision or portion of the MOU document.

S. CONTROLLING LAW; VENUE, PENDING/DURING LITIGATION

This MOU is made, entered into, and shall be performed in the County of Suffolk, Virginia, and shall be governed by the applicable laws of the Commonwealth of Virginia without regard to its conflict of law rules. In the event of litigation concerning this MOU, the parties agree to the exclusive jurisdiction and venue of the Circuit Court of the County of Suffolk, Virginia; however, in the event that the federal court has jurisdiction over the matter, then the parties agree to the exclusive jurisdiction and venue of the U.S. District Court for the Eastern District of Virginia, Norfolk Division.

The Provider shall not cause a delay in services because of the pending or during litigation proceedings, except with the express, written consent of the COUNTY or written instruction/order from the Court.

T. COMPLIANCE WITH STATE LAW; FOREIGN AND DOMESTIC BUSINESSES
TRANSACTIONING BUSINESS IN THE COMMONWEALTH

A bidder or offeror organized or authorized to transact business in the Commonwealth pursuant to Title 13.1 or Title 50 is to include in its bid or proposal the identification number

issued to it by the State Corporation Commission. Any bidder or offeror that is not required to be authorized to transact business in the Commonwealth as a foreign business entity under Title 13.1 or Title 50 or as otherwise required by law shall include in its bid or proposal a statement describing why the bidder or offeror is not required to be so authorized. A public body may void any MOU with a business if the business fails to remain in compliance with the provisions of this section.

U. ENTIRE MOU

This MOU comprises the entire understanding between the parties and cannot be modified, altered or amended, except in writing and signed by all parties.

V. WAIVER

The failure by one party to require performance of any provision of this MOU shall not affect that party's right to require performance at any time thereafter, nor shall a waiver of any breach or default of the MOU constitute a waiver of any subsequent breach or default or a waiver of the provision itself.

SIGNATURE PAGE FOLLOWS

IN WITNESS WHEREOF, the parties hereto have executed and sealed this AGREEMENT as of the day and year first above written.

County of Accomack/Northampton, VA

Charter Communications

BY: _____
 { }

Purchasing Agent

BY: _____

ATTEST:

BY: _____

Print Name : _____

Title: _____

Accomack/Northampton Regional VATI Application

Attachment 8 – VATI Funding Sources Table

Please fill in the chart below with a description of the project funding source (local, federal, state, private, other), the amount from that source, the percentage of total project funding that source represents, and a description of the current status of the funds (pending, secured, etc.).

Source	Amount	%	Status
REQUESTED VATI	\$ 460,820	80%	Pending
Charter Communications	\$ 115,206	20%	SECURED
	\$		
	\$		
	\$		
	\$		
	\$		
TOTAL	\$ 576,026	100 %	

Charter Announces Second Quarter 2020 Results

Stamford, Connecticut - July 31, 2020 - Charter Communications, Inc. (along with its subsidiaries, the "Company" or "Charter") today reported financial and operating results for the three and six months ended June 30, 2020.

Key highlights:

- Second quarter total residential and SMB customer relationships¹ increased by 755,000, compared to 203,000 during the second quarter of 2019. Second quarter total residential and SMB Internet customers¹ increased by 850,000, compared to 258,000 during the second quarter of 2019.
- Charter added 325,000 *Spectrum Mobile*TM lines in the second quarter, and as of June 30, 2020, Charter served a total of 1.7 million mobile lines.
- Second quarter revenue of \$11.7 billion grew by 3.1% year-over-year, driven by residential revenue growth of 4.1%, mobile revenue growth of 96.1% and SMB revenue growth of 2.0%.
- Second quarter Adjusted EBITDA² of \$4.5 billion grew by 7.3% year-over-year, while second quarter cable Adjusted EBITDA² of \$4.6 billion grew by 6.7% year-over-year.
- Net income attributable to Charter shareholders totaled \$766 million in the second quarter, compared to \$314 million during the same period last year.
- Second quarter capital expenditures totaled \$1.9 billion and included \$125 million of mobile-related capital expenditures.
- Consolidated free cash flow² for the second quarter of 2020 totaled \$1.9 billion, compared to \$1.1 billion in 2019. Cable free cash flow² totaled \$2.1 billion for the second quarter of 2020, versus \$1.4 billion in 2019.
- During the second quarter, Charter purchased approximately 2.3 million shares of Charter Class A common stock and Charter Communications Holdings, LLC ("Charter Holdings") common units for approximately \$1.2 billion.

"Our ability to grow our services this year for new and existing customers, is a testament to our operating strategy, the quality of our products and our significant investment in systems and people over the last several years," said Tom Rutledge, CEO and Chairman of Charter Communications, Inc. "We continue to perform in a difficult and disruptive environment, and all of us at Charter are proud of our work in serving the communities in which we operate."

¹ Results include the impact of COVID-19 related offers and programs launched by Charter in the first quarter of 2020. See page 3 for additional information.

² Adjusted EBITDA, cable Adjusted EBITDA, free cash flow and cable free cash flow are non-GAAP measures defined in the "Use of Adjusted EBITDA and Free Cash Flow Information" section and are reconciled to net income attributable to Charter shareholders and net cash flows from operating activities, respectively, in the addendum of this news release.

Key Operating Results

	Approximate as of		Y/Y Change
	June 30, 2020 (a)	June 30, 2019 (a)	
Footprint (b)			
Estimated Passings	52,714	51,619	2.1 %
Penetration Statistics (c)			
Total Customer Relationship Penetration of Estimated Passings	57.8 %	55.5 %	2.3 ppts
Customer Relationships (d)			
Residential	28,496	26,755	6.5 %
Small and Medium Business	1,980	1,902	4.1 %
Total Customer Relationships	30,476	28,657	6.3 %
Quarterly Net Additions (Losses)			
Residential	751	164	357.5 %
Small and Medium Business	4	39	(90.5)%
Total Customer Relationships	755	203	271.5 %
Residential			
Primary Service Units ("PSUs")			
Internet	26,313	24,244	8.5 %
Video	15,652	15,802	(0.9)%
Voice	9,398	9,808	(4.2)%
Quarterly Net Additions (Losses)			
Internet	842	221	280.8 %
Video	102	(150)	167.7 %
Voice	38	(207)	118.5 %
Single Play (e)	12,552	11,354	10.5 %
Double Play (e)	9,021	7,709	17.0 %
Triple Play (e)	6,923	7,692	(10.0)%
Single Play Penetration (f)	44.0 %	42.4 %	1.6 ppts
Double Play Penetration (f)	31.7 %	28.8 %	2.9 ppts
Triple Play Penetration (f)	24.3 %	28.8 %	(4.5) ppts
% Residential Non-Video Customer Relationships	45.1 %	40.9 %	4.2 ppts
Monthly Residential Revenue per Residential Customer (g)	\$110.82	\$112.20	(1.2)%
Small and Medium Business			
PSUs			
Internet	1,783	1,701	4.8 %
Video	516	518	(0.4)%
Voice	1,169	1,097	6.5 %
Quarterly Net Additions (Losses)			
Internet	8	37	(79.6)%
Video	(8)	9	(197.5)%
Voice	7	25	(71.7)%
Monthly Small and Medium Business Revenue per Customer (h)	\$166.06	\$170.42	(2.6)%
Mobile Lines			
Residential and Small and Medium Business Mobile Lines	1,697	518	227.8 %
Net Additions	325	208	56.3 %
Enterprise PSUs (i)			
Enterprise PSUs	270	258	4.9 %
Net Additions	1	5	(75.3)%

Footnotes

In thousands, except per customer and penetration data. See footnotes to unaudited summary of operating statistics on page 5 of the addendum of this news release. The footnotes contain important disclosures regarding the definitions used for these operating statistics.

All percentages are calculated using whole numbers. Minor differences may exist due to rounding.

Customers and Net Additions on COVID-19 Offers
For the quarter ended June 30, 2020
(in thousands)

	Remote Education Offer (a)	Keep Americans Connected (b)	Seasonal Plan (c)	Total
Residential				
Customer Relationships	160	208	n/a	368
Internet PSUs	160	202	n/a	362
Video PSUs	58 (d)	148	n/a	206
Voice PSUs	46 (d)	90	n/a	136
Mobile Lines	10 (d)	8	n/a	18
Quarterly Net Additions				
Customer Relationships	41	207	n/a	248
Internet PSUs	41	201	n/a	242
Video PSUs	12 (d)	147	n/a	159
Voice PSUs	12 (d)	90	n/a	102
Mobile Lines	7 (d)	8	n/a	15
Small and Medium Business				
Customer Relationships	n/a	14	13	27
Internet PSUs	n/a	13	11	24
Video PSUs	n/a	6	13	19
Voice PSUs	n/a	11	8	19
Mobile Lines	n/a	—	—	—
Quarterly Net Additions				
Customer Relationships	n/a	14	8	22
Internet PSUs	n/a	13	7	20
Video PSUs	n/a	6	11	17
Voice PSUs	n/a	11	5	16
Mobile Lines	n/a	—	—	—
Enterprise PSUs				
Enterprise PSUs	n/a	1	9	10

- (a) The Remote Education Offer ("REO") represents residential customers receiving free Internet service by participating in Charter's free 60-day Internet offer available to households with K-12 and/or college students or educators who were not Spectrum Internet customers. This offer for new customers ended on June 30, 2020. These residential customers are generally eligible to purchase additional products and services (i.e. video, voice and mobile) at current promotional rates. Of the 448,000 Internet customers who were added as part of the REO through June 30, 2020 (of which 119,000 were added in March), 160,000 remained within their 60-day free period with 288,000 having rolled off the promotional period as of June 30, 2020. Nearly 90% of cumulative connects on the REO remained Internet customers as of July 27, 2020.
- (b) As part of our March 2020 pledge to the FCC which we extended through June 30, Keep Americans Connected ("KAC") represents customers who requested to not be disconnected from service due to COVID-19 related payment challenges and would have been disconnected under our normal collection policies during the pledge period. Approximately 600,000 residential customers and 100,000 SMB customers had requested protection from disconnection, of which at the peak of the program, 208,000 and 14,000, respectively, would have been disconnected under our normal collection policies. Approximately 30% of the KAC customer bills were current, and over 60% were making partial or full payments. In an effort to assist these COVID-19 impacted customers with overdue balances, Charter waived \$76 million of residential, \$6 million of SMB and \$3 million of mobile receivables, each of which were recorded as a reduction to revenue in the second quarter. These customers no longer have an overdue balance and will be subject to Charter's standard collection practices going forward.
- (c) Represents small and medium businesses and Enterprise hospitality customers who have requested a reduced level of service and now pay a reduced price for their service due to temporary business closure or because these customers have reduced their service offering to their own customers.
- (d) Customers who are receiving free Internet Service as part of the REO who have subscribed to products in addition to Spectrum Internet (i.e., video, voice, mobile) during the 60-day Free Internet Offer. Billings are not deferred for these additional services.

To assist communities impacted by the COVID-19 pandemic, in March, Charter launched its Remote Education Offer providing free *Spectrum Internet*[®] for 60 days to households with K-12 and/or college students as well as educators that did not already have *Spectrum Internet* service. This offer for new customers ended on June 30, 2020. The majority of customers that participated in the Remote Education Offer chose to be provided with Internet service at flagship speeds (i.e., 200 Mbps or 100 Mbps). Furthermore, as of June 30, 2020, nearly 50% of participants in the Remote Education Offer chose to subscribe to additional services (i.e., video, voice, mobile) from Charter, and were billed for these additional services. Charter also participated in the Federal Communication Commission's ("FCC") Keep Americans Connected Pledge through June 30, 2020, pausing disconnects and collection efforts for residential and SMB customers impacted by COVID-19. In an effort to assist these COVID-19 impacted customers with overdue balances, Charter waived \$76 million of residential, \$6 million of SMB and \$3 million of mobile receivables which were recorded as reductions to revenue in the second quarter of 2020. As a result, these customers no longer have overdue balances. Finally, Charter provided a seasonal plan at reduced rates to SMB and Enterprise customers that have temporarily closed or because these customers have reduced their service offerings to their own customers. The following discussion includes the impact of Charter's COVID-19 related offers and programs, which were generally provided up to June 30, 2020, on customer results and data. See page 3 for the total number of customers participating in these COVID-19 related offers and programs as of June 30, 2020.

During the second quarter of 2020, Charter's residential customer relationships grew by 751,000, while second quarter 2019 residential customer relationships grew by 164,000. As of June 30, 2020, Charter had 28.5 million residential customer relationships, with year-over-year growth of 1.7 million, or 6.5%.

Charter added 842,000 residential Internet customers in the second quarter of 2020, versus second quarter 2019 residential Internet customer net additions of 221,000. As of June 30, 2020, Charter had 26.3 million residential Internet customers, with over 85% subscribing to tiers that provided 100 Mbps or more of speed. Currently, 200 Mbps is the slowest speed offered to new *Spectrum Internet* customers in approximately 60% of Charter's footprint, with 100 Mbps the slowest speed offered in the remaining 40% of its footprint.

Residential video customers increased by 102,000 in the second quarter of 2020, while second quarter 2019 residential video customers decreased by 150,000. As of June 30, 2020, Charter had 15.7 million residential video customers.

During the second quarter of 2020, residential wireline voice customers increased by 38,000, while second quarter 2019 voice customers declined by 207,000. As of June 30, 2020, Charter had 9.4 million residential wireline voice customers.

Second quarter 2020 residential revenue per residential customer (excluding mobile) totaled \$110.82, and declined by 1.2% compared to the prior year period, given the waiver of overdue customer balances for customers offered protection following Charter's participation in the FCC's Keep Americans Connected Pledge, Charter's Remote Education Offer, a higher percentage of non-video customers and a higher mix of lower priced video packages within Charter's video customer base, partly offset by promotional rate step-ups and rate adjustments.

During the second quarter of 2020, Charter added 325,000 mobile lines, and as of June 30, 2020, Charter served a total of 1.7 million mobile lines. *Spectrum Mobile* is available to all new and existing *Spectrum Internet* customers and runs on America's most awarded LTE network combined with *Spectrum WiFi*. *Spectrum Mobile* customers can choose one of two simple ways to pay for data, "Unlimited" for \$45 a month (per line), or "By the Gig" at \$14/GB, in both cases including applicable fees and taxes. Earlier this year, *Spectrum Mobile* launched 5G service. Customers with a \$45/monthly unlimited data plan can use 5G phones to access 5G service at no additional cost in select cities nationwide.

SMB customer relationships grew by 4,000 during the second quarter of 2020, compared to growth of 39,000 during the second quarter of 2019. As of June 30, 2020, Charter had 2.0 million SMB customer relationships, with year-over-year growth of 4.1%. Enterprise PSUs grew by 1,000 during the second quarter of 2020 compared to growth of 5,000 during the second quarter of 2019. As of June 30, 2020, Charter had 270,000 enterprise PSUs, with growth of 4.9% year-over-year.

Second Quarter Financial Results

CHARTER COMMUNICATIONS, INC. AND SUBSIDIARIES
UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS AND OPERATING DATA
(dollars in millions, except per share data)

	Three Months Ended June 30,		
	2020	2019	% Change
REVENUES:			
Internet	\$ 4,530	\$ 4,103	10.4 %
Video	4,371	4,391	(0.4)%
Voice	451	489	(7.7)%
Residential revenue	9,352	8,983	4.1 %
Small and medium business	983	963	2.0 %
Enterprise	606	652	(7.1)%
Commercial revenue	1,589	1,615	(1.7)%
Advertising sales	249	395	(37.0)%
Mobile	310	158	96.1 %
Other	196	196	— %
Total Revenue	11,696	11,347	3.1 %
COSTS AND EXPENSES:			
Cable operating costs and expenses	6,794	6,885	(1.3)%
Mobile operating costs and expenses	413	277	48.6 %
Total operating costs and expenses	7,207	7,162	0.6 %
Adjusted EBITDA	\$ 4,489	\$ 4,185	7.3 %
Adjusted EBITDA margin	38.4 %	36.9 %	
Cable Adjusted EBITDA	\$ 4,592	\$ 4,304	6.7 %
Cable Adjusted EBITDA margin	40.3 %	38.5 %	
Capital Expenditures	\$ 1,877	\$ 1,597	
% Total Revenue	16.1 %	14.1 %	
Cable Capital Expenditures	\$ 1,752	\$ 1,504	
% Total Cable Revenue	15.4 %	13.4 %	
Net income attributable to Charter shareholders	\$ 766	\$ 314	
Earnings per common share attributable to Charter shareholders:			
Basic	\$ 3.72	\$ 1.41	
Diluted	\$ 3.63	\$ 1.39	
Net cash flows from operating activities	\$ 3,529	\$ 2,761	
Free cash flow	\$ 1,866	\$ 1,112	
Cable free cash flow	\$ 2,099	\$ 1,409	

Revenues

Second quarter revenue increased by 3.1% year-over-year to \$11.7 billion, driven by growth in Internet, mobile and SMB. Excluding mobile, revenue grew by 1.8% year-over-year.

Residential revenue totaled \$9.4 billion in the second quarter, an increase of 4.1% year-over-year, despite \$76 million of customer receivables which Charter has waived to address past due balances for customers offered collection protection following Charter's participation in the FCC's Keep Americans Connected Pledge.

Internet revenue grew by 10.4% compared to the year-ago quarter, to \$4.5 billion, driven by growth in Internet customers during the last year, promotional rolloff and rate adjustments, partly offset by the aforementioned waiver of overdue customer balances.

Video revenue totaled \$4.4 billion in the second quarter, a decrease of 0.4% compared to the prior year period, driven by a decline in video customers during the last year, a higher mix of lower priced video packages within Charter's video customer base and the aforementioned waiver of overdue customer balances, partly offset by rate adjustments and promotional rolloff.

Voice revenue totaled \$451 million in the second quarter, a decrease of 7.7% compared to the second quarter of 2019, driven by a decline in wireline voice customers over the last twelve months and value-based pricing.

Commercial revenue declined to \$1.6 billion, a decrease of 1.7% over the prior year period, driven by a decline in enterprise revenue of 7.1%, partly offset by SMB revenue growth of 2.0%. SMB revenue in the second quarter was negatively impacted by \$17 million of COVID-19 related seasonal plans and receivables waived to address past due balances for customers offered collection protection following Charter's participation in the FCC's Keep Americans Connected Pledge. Excluding one-time COVID-19 related impacts, SMB revenue grew by 3.8% year-over-year reflecting lower SMB unit growth during the pandemic. Second quarter enterprise revenue was negatively impacted by Charter's sale of Navisite in the third quarter of 2019 and \$18 million of COVID-19 related hospitality customer credits. Excluding Navisite revenue from the second quarter of 2019 and one-time COVID-19 related impacts, commercial and enterprise revenue grew by 2.8% and 1.3% year-over-year, respectively.

Second quarter advertising sales revenue of \$249 million decreased by 37.0% compared to the year-ago quarter, driven by lower local and national sales due to the COVID-19 pandemic. Excluding political revenue in both periods, advertising sales revenue declined by 40.8% year-over-year.

Second quarter mobile revenue totaled \$310 million, an increase of 96.1% year-over-year.

Other revenue totaled \$196 million in the second quarter, in-line with the prior year.

Operating Costs and Expenses

Second quarter total operating costs and expenses increased by \$45 million, or 0.6% year-over-year. Excluding mobile costs in both periods, operating costs and expenses decreased by 1.3% compared to the year-ago quarter.

Second quarter programming costs increased by \$46 million, or 1.6% as compared to the second quarter of 2019, reflecting contractual programming increases and renewals, partly offset by lower video customers and a higher mix of lower cost video packages within Charter's video customer base.

Regulatory, connectivity and produced content expenses decreased by \$109 million, or 18.3% year-over-year, primarily driven by delayed sports rights costs.

Costs to service customers increased by \$81 million, or 4.6% year-over-year, despite year-over-year residential and SMB customer growth of 6.3%. In addition to customer growth and record transaction volume for new sales and service, the year-over-year increase in costs to service customers was driven by previously announced accelerated wage benefits for hourly field operations and call center employees and COVID-19 related flex time, partly offset by lower medical costs and a one-time payroll tax credit. While bad debt increased 5.0% year-over-year, bad debt in the second quarter benefited from the revenue reduction for Keep Americans Connected customers and better collections from other customers as a result of Federal stimulus under the CARES Act.

Marketing expenses decreased by \$49 million, or 6.3% year-over-year, primarily driven by better media placement rates and a one-time payroll tax credit.

Other expenses decreased by \$60 million, or 6.6% as compared to the second quarter of 2019 primarily driven by lower advertising sales expense, enterprise costs from the sale of Navisite, employee travel expense and insurance costs.

Second quarter mobile costs totaled \$413 million, an increase of 48.6% year-over-year, and were comprised of device costs, customer acquisition costs, and service and operating costs.

Adjusted EBITDA

Second quarter Adjusted EBITDA of \$4.5 billion grew by 7.3% year-over-year, reflecting growth in revenue and operating expenses of 3.1% and 0.6%, respectively. Second quarter cable Adjusted EBITDA grew by 6.7% year-over-year reflecting growth in cable revenue of 1.8% and a decline in cable operating expenses of 1.3%.

Net Income Attributable to Charter Shareholders

Net income attributable to Charter shareholders totaled \$766 million in the second quarter of 2020, compared to \$314 million in the second quarter of 2019. The year-over-year increase in net income attributable to Charter shareholders was primarily driven by higher Adjusted EBITDA, a non-cash gain on financial instruments in the current year period versus a loss in the prior year period and lower depreciation and amortization, partly offset by higher tax expense.

Net income per basic common share attributable to Charter shareholders totaled \$3.72 in the second quarter of 2020 compared to \$1.41 during the same period last year. The increase was primarily the result of the factors described above in addition to a 7.5% decrease in weighted average common shares outstanding versus the prior year period.

Capital Expenditures

Property, plant and equipment expenditures totaled \$1.9 billion in the second quarter of 2020, compared to \$1.6 billion during the second quarter of 2019, primarily driven by increases in scalable infrastructure, line extensions and Internet CPE. The year-over-year increase in scalable infrastructure spending was primarily due to core network enhancements and node splits to maintain excess network capacity with growing customers and traffic. The increase in line extensions was driven by continued network expansion, including to rural areas. The increase in Internet CPE spending was due to higher Internet customer growth. Second quarter capital expenditures included \$125 million of mobile costs, most of which are included in support capital.

Charter currently expects 2020 cable capital expenditures to decline as a percentage of cable revenue versus 2019.

Cash Flow and Free Cash Flow

During the second quarter of 2020, net cash flows from operating activities totaled \$3.5 billion, compared to \$2.8 billion in the prior year quarter. The year-over-year increase in net cash flows from operating activities was primarily due to higher Adjusted EBITDA and a favorable change in working capital.

Consolidated free cash flow for the second quarter of 2020 totaled \$1.9 billion, compared to \$1.1 billion during the same period last year. Cable free cash flow for the second quarter of 2020 totaled \$2.1 billion, compared to \$1.4 billion during the same period last year. The year-over-year increases in consolidated free cash flow and cable free cash flow were driven by an increase in net cash flows from operating activities.

Liquidity & Financing

As of June 30, 2020, total principal amount of debt was \$77.8 billion and Charter's credit facilities provided approximately \$4.7 billion of additional liquidity in excess of Charter's \$2.1 billion cash position.

In April 2020, Charter Communications Operating, LLC and Charter Communications Operating Capital Corp. issued \$1.6 billion of 2.800% senior secured notes due 2031 and \$1.4 billion of 3.700% senior secured notes due 2051. The proceeds were used to pay related fees and expenses and for general corporate purposes.

In June 2020, Charter Communications Operating, LLC and Charter Communications Operating Capital Corp. redeemed all of their 3.579% senior secured notes due July 2020.

In July 2020, CCO Holdings, LLC ("CCO Holdings") and CCO Holdings Capital Corp. issued \$3.0 billion of 4.250% senior unsecured notes due 2031. The proceeds will be used to pay related fees and expenses and for general corporate purposes, including repaying certain indebtedness, including all of CCO Holdings' 5.875% senior notes due 2024, as well as funding buybacks of Charter Class A common stock and/or Charter Holdings common units.

Share Repurchases

During the three months ended June 30, 2020, Charter purchased approximately 2.3 million shares of Charter Class A common stock and Charter Holdings common units for approximately \$1.2 billion.

Conference Call

Charter will host a conference call on Friday, July 31, 2020 at 8:30 a.m. Eastern Time (ET) related to the contents of this release.

The conference call will be webcast live via the Company's investor relations website at ir.charter.com. The call will be archived under the "Financial Information" section two hours after completion of the call. Participants should go to the webcast link no later than 10 minutes prior to the start time to register.

Those participating via telephone should dial 866-919-0894 no later than 10 minutes prior to the call. International participants should dial 706-679-9379. The conference ID code for the call is 5936339.

A replay of the call will be available at 855-859-2056 or 404-537-3406 beginning two hours after the completion of the call through the end of business on August 14, 2020. The conference ID code for the replay is 5936339.

Additional Information Available on Website

The information in this press release should be read in conjunction with the financial statements and footnotes contained in the Company's Quarterly Report on Form 10-Q for the three and six months ended June 30, 2020, which will be posted on the "Financial Information" section of our investor relations website at ir.charter.com, when it is filed with the Securities and Exchange Commission (the "SEC"). A slide presentation to accompany the conference call and a trending schedule containing historical customer and financial data will also be available in the "Financial Information" section.

Use of Adjusted EBITDA and Free Cash Flow Information

The company uses certain measures that are not defined by U.S. generally accepted accounting principles ("GAAP") to evaluate various aspects of its business. Adjusted EBITDA and free cash flow are non-GAAP financial measures and should be considered in addition to, not as a substitute for, net income attributable to Charter shareholders and net cash flows from operating activities reported in accordance with GAAP. These terms, as defined by Charter, may not be comparable to similarly titled measures used by other companies. Adjusted EBITDA and free cash flow are reconciled to net income attributable to Charter shareholders and net cash flows from operating activities, respectively, in the Addendum to this release.

Adjusted EBITDA is defined as net income attributable to Charter shareholders plus net income attributable to noncontrolling interest, net interest expense, income taxes, depreciation and amortization, stock compensation expense, loss on extinguishment of debt, (gain) loss on financial instruments, net, other pension (benefits) costs, net, other (income) expense, net and other operating (income) expenses, such as special charges and (gain) loss on sale or retirement of assets. As such, it eliminates the significant non-cash depreciation and amortization expense that results from the capital-intensive nature of the Company's businesses as well as other non-cash or special items, and is unaffected by the Company's capital structure or investment activities. However, this measure is limited in that it does not reflect the periodic costs of certain capitalized tangible and intangible assets used in generating revenues and the cash cost of financing. These costs are evaluated through other financial measures.

Free cash flow is defined as net cash flows from operating activities, less capital expenditures and changes in accrued expenses related to capital expenditures.

Management and Charter's board of directors use Adjusted EBITDA and free cash flow to assess Charter's performance and its ability to service its debt, fund operations and make additional investments

with internally generated funds. In addition, Adjusted EBITDA generally correlates to the leverage ratio calculation under the Company's credit facilities or outstanding notes to determine compliance with the covenants contained in the facilities and notes (all such documents have been previously filed with the SEC). For the purpose of calculating compliance with leverage covenants, the Company uses Adjusted EBITDA, as presented, excluding certain expenses paid by its operating subsidiaries to other Charter entities. The Company's debt covenants refer to these expenses as management fees, which were \$308 million and \$619 million for the three and six months ended June 30, 2020, respectively, and \$299 million and \$599 million for the three and six months ended June 30, 2019, respectively.

Cable Adjusted EBITDA is defined as Adjusted EBITDA less mobile revenues plus mobile operating costs and expenses. Cable free cash flow is defined as free cash flow plus mobile net cash outflows from operating activities and mobile capital expenditures. Management and Charter's board of directors use cable Adjusted EBITDA and cable free cash flow to provide management and investors a more meaningful year-over-year perspective on the financial and operational performance and trends of our core cable business without the impact of the revenue, costs and capital expenditures in the initial funding period to grow a new product line as well as the negative working capital impacts from the timing of device-related cash flows when we sell the handset or tablet to customers pursuant to equipment installment plans.

About Charter

Charter Communications, Inc. (NASDAQ:CHTR) is a leading broadband connectivity company and cable operator serving more than 30 million customers in 41 states through its Spectrum brand. Over an advanced communications network, the company offers a full range of state-of-the-art residential and business services including Spectrum Internet[®], TV, Mobile and Voice.

For small and medium-sized companies, Spectrum Business[®] delivers the same suite of broadband products and services coupled with special features and applications to enhance productivity, while for larger businesses and government entities, Spectrum Enterprise provides highly customized, fiber-based solutions. Spectrum Reach[®] delivers tailored advertising and production for the modern media landscape. The company also distributes award-winning news coverage, sports and high-quality original programming to its customers through Spectrum Networks and Spectrum Originals. More information about Charter can be found at corporate.charter.com.

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CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This communication includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, regarding, among other things, our plans, strategies and prospects, both business and financial. Although we believe that our plans, intentions and expectations as reflected in or suggested by these forward-looking statements are reasonable, we cannot assure you that we will achieve or realize these plans, intentions or expectations. Forward-looking statements are inherently subject to risks, uncertainties and assumptions including, without limitation, the factors described under “Risk Factors” from time to time in our filings with the SEC. Many of the forward-looking statements contained in this communication may be identified by the use of forward-looking words such as “believe,” “expect,” “anticipate,” “should,” “planned,” “will,” “may,” “intend,” “estimated,” “aim,” “on track,” “target,” “opportunity,” “tentative,” “positioning,” “designed,” “create,” “predict,” “project,” “initiatives,” “seek,” “would,” “could,” “continue,” “ongoing,” “upside,” “increases,” “focused on” and “potential,” among others. Important factors that could cause actual results to differ materially from the forward-looking statements we make in this communication are set forth in our annual report on Form 10-K, and in other reports or documents that we file from time to time with the SEC, and include, but are not limited to:

- the impact of the COVID-19 pandemic on the economy, our customers, our vendors, local, state and federal governmental responses to the pandemic and our businesses generally;
- our ability to sustain and grow revenues and cash flow from operations by offering Internet, video, voice, mobile, advertising and other services to residential and commercial customers, to adequately meet the customer experience demands in our service areas and to maintain and grow our customer base, particularly in the face of increasingly aggressive competition, the need for innovation and the related capital expenditures;
- the impact of competition from other market participants, including but not limited to incumbent telephone companies, direct broadcast satellite (“DBS”) operators, wireless broadband and telephone providers, digital subscriber line (“DSL”) providers, fiber to the home providers and providers of video content over broadband Internet connections;
- our ability to obtain programming at reasonable prices or to raise prices to offset, in whole or in part, the effects of higher programming costs (including retransmission consents);
- our ability to develop and deploy new products and technologies including mobile products and any other consumer services and service platforms;
- any events that disrupt our networks, information systems or properties and impair our operating activities or our reputation;
- the effects of governmental regulation on our business including costs, disruptions and possible limitations on operating flexibility related to, and our ability to comply with, regulatory conditions applicable to us as a result of the Time Warner Cable Inc. and Bright House Networks, LLC Transactions;
- general business conditions, economic uncertainty or downturn, including the impacts of the COVID-19 pandemic to unemployment levels and the level of activity in the housing sector;
- the ability to retain and hire key personnel;
- the availability and access, in general, of funds to meet our debt obligations prior to or when they become due and to fund our operations and necessary capital expenditures, either through (i) cash on hand, (ii) free cash flow, or (iii) access to the capital or credit markets; and
- our ability to comply with all covenants in our indentures and credit facilities, any violation of which, if not cured in a timely manner, could trigger a default of our other obligations under cross-default provisions.

All forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by this cautionary statement. We are under no duty or obligation to update any of the forward-looking statements after the date of this communication.

CHARTER COMMUNICATIONS, INC. AND SUBSIDIARIES
UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS AND OPERATING DATA
(dollars in millions, except per share data)

	Three Months Ended June 30,			Six Months Ended June 30,		
	2020	2019	% Change	2020	2019	% Change
REVENUES:						
Internet	\$ 4,530	\$ 4,103	10.4 %	\$ 8,937	\$ 8,127	10.0 %
Video	4,371	4,391	(0.4)%	8,793	8,775	0.2 %
Voice	451	489	(7.7)%	908	993	(8.6)%
Residential revenue	9,352	8,983	4.1 %	18,638	17,895	4.2 %
Small and medium business	983	963	2.0 %	1,979	1,908	3.7 %
Enterprise	606	652	(7.1)%	1,228	1,295	(5.2)%
Commercial revenue	1,589	1,615	(1.7)%	3,207	3,203	0.1 %
Advertising sales	249	395	(37.0)%	614	740	(17.1)%
Mobile	310	158	96.1 %	568	298	90.9 %
Other	196	196	— %	407	417	(2.3)%
Total Revenue	<u>11,696</u>	<u>11,347</u>	3.1 %	<u>23,434</u>	<u>22,553</u>	3.9 %
COSTS AND EXPENSES:						
Programming	2,873	2,827	1.6 %	5,765	5,692	1.3 %
Regulatory, connectivity and produced content	488	597	(18.3)%	1,039	1,158	(10.3)%
Costs to service customers	1,848	1,767	4.6 %	3,696	3,589	3.0 %
Marketing	719	768	(6.3)%	1,485	1,503	(1.2)%
Mobile	413	277	48.6 %	787	537	46.6 %
Other expense	866	926	(6.6)%	1,777	1,834	(3.1)%
Total operating costs and expenses (exclusive of items shown separately below)	<u>7,207</u>	<u>7,162</u>	0.6 %	<u>14,549</u>	<u>14,313</u>	1.7 %
Adjusted EBITDA	<u>4,489</u>	<u>4,185</u>	7.3 %	<u>8,885</u>	<u>8,240</u>	7.8 %
Adjusted EBITDA margin	<u>38.4 %</u>	<u>36.9 %</u>		<u>37.9 %</u>	<u>36.5 %</u>	
Depreciation and amortization	2,428	2,500		4,925	5,050	
Stock compensation expense	90	82		180	167	
Other operating expenses, net	2	62		9	57	
Income from operations	<u>1,969</u>	<u>1,541</u>		<u>3,771</u>	<u>2,966</u>	
OTHER INCOME (EXPENSES):						
Interest expense, net	(957)	(945)		(1,937)	(1,870)	
Loss on extinguishment of debt	(36)	—		(63)	—	
Gain (loss) on financial instruments, net	64	(119)		(254)	(82)	
Other pension benefits, net	11	9		21	18	
Other expense, net	(9)	(16)		—	(126)	
	<u>(927)</u>	<u>(1,071)</u>		<u>(2,233)</u>	<u>(2,060)</u>	
Income before income taxes	1,042	470		1,538	906	
Income tax expense	(166)	(84)		(195)	(203)	
Consolidated net income	<u>876</u>	<u>386</u>		<u>1,343</u>	<u>703</u>	
Less: Net income attributable to noncontrolling interests	(110)	(72)		(181)	(136)	
Net income attributable to Charter shareholders	<u>\$ 766</u>	<u>\$ 314</u>		<u>\$ 1,162</u>	<u>\$ 567</u>	
EARNINGS PER COMMON SHARE ATTRIBUTABLE TO CHARTER SHAREHOLDERS:						
Basic	<u>\$ 3.72</u>	<u>\$ 1.41</u>		<u>\$ 5.62</u>	<u>\$ 2.54</u>	
Diluted	<u>\$ 3.63</u>	<u>\$ 1.39</u>		<u>\$ 5.48</u>	<u>\$ 2.50</u>	
Weighted average common shares outstanding, basic	<u>205,777,438</u>	<u>222,392,274</u>		<u>206,804,371</u>	<u>223,505,016</u>	
Weighted average common shares outstanding, diluted	<u>210,906,946</u>	<u>225,942,172</u>		<u>212,158,218</u>	<u>226,889,745</u>	

Adjusted EBITDA is a non-GAAP term. See page 8 of this addendum for the reconciliation of Adjusted EBITDA to net income attributable to Charter shareholders as defined by GAAP.

All percentages are calculated using whole numbers. Minor differences may exist due to rounding.

CHARTER COMMUNICATIONS, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS
(dollars in millions)

	June 30,	December 31,
	2020	2019
	(unaudited)	
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 2,097	\$ 3,483
Accounts receivable, net	1,994	2,227
Prepaid expenses and other current assets	674	761
Total current assets	4,765	6,471
RESTRICTED CASH	5	66
INVESTMENT IN CABLE PROPERTIES:		
Property, plant and equipment, net	34,074	34,591
Customer relationships, net	6,486	7,453
Franchises	67,322	67,322
Goodwill	29,554	29,554
Total investment in cable properties, net	137,436	138,920
OTHER NONCURRENT ASSETS	2,930	2,731
Total assets	\$ 145,136	\$ 148,188
LIABILITIES AND SHAREHOLDERS' EQUITY		
CURRENT LIABILITIES:		
Accounts payable and accrued liabilities	\$ 8,436	\$ 8,885
Current portion of long-term debt	706	3,500
Total current liabilities	9,142	12,385
LONG-TERM DEBT	77,663	75,578
DEFERRED INCOME TAXES	17,789	17,711
OTHER LONG-TERM LIABILITIES	4,141	3,703
SHAREHOLDERS' EQUITY:		
Controlling interest	29,356	31,445
Noncontrolling interests	7,045	7,366
Total shareholders' equity	36,401	38,811
Total liabilities and shareholders' equity	\$ 145,136	\$ 148,188

CHARTER COMMUNICATIONS, INC. AND SUBSIDIARIES
UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS
(dollars in millions)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2020	2019	2020	2019
CASH FLOWS FROM OPERATING ACTIVITIES:				
Consolidated net income	\$ 876	\$ 386	\$ 1,343	\$ 703
Adjustments to reconcile consolidated net income to net cash flows from operating activities:				
Depreciation and amortization	2,428	2,500	4,925	5,050
Stock compensation expense	90	82	180	167
Noncash interest income, net	(9)	(17)	(21)	(72)
Other pension benefits, net	(11)	(9)	(21)	(18)
Loss on extinguishment of debt	36	—	63	—
(Gain) loss on financial instruments, net	(64)	119	254	82
Deferred income taxes	115	56	101	137
Other, net	3	53	(17)	151
Changes in operating assets and liabilities, net of effects from acquisitions and dispositions:				
Accounts receivable	97	(492)	233	(337)
Prepaid expenses and other assets	(60)	124	(164)	(176)
Accounts payable, accrued liabilities and other	28	(41)	(127)	(240)
Net cash flows from operating activities	<u>3,529</u>	<u>2,761</u>	<u>6,749</u>	<u>5,447</u>
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchases of property, plant and equipment	(1,877)	(1,597)	(3,338)	(3,262)
Change in accrued expenses related to capital expenditures	214	(52)	(174)	(428)
Real estate investments through variable interest entities	(43)	(25)	(81)	(64)
Other, net	(45)	8	(8)	8
Net cash flows from investing activities	<u>(1,751)</u>	<u>(1,666)</u>	<u>(3,601)</u>	<u>(3,746)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:				
Borrowings of long-term debt	2,983	3,830	7,322	10,714
Repayments of long-term debt	(4,303)	(4,551)	(7,892)	(10,123)
Payments for debt issuance costs	(21)	(7)	(62)	(32)
Issuance of equity	—	—	23	—
Purchase of treasury stock	(1,155)	(861)	(3,507)	(1,801)
Proceeds from exercise of stock options	28	37	121	81
Purchase of noncontrolling interest	(125)	(161)	(518)	(254)
Distributions to noncontrolling interest	(38)	(39)	(77)	(78)
Borrowings for real estate investments through variable interest entities	24	—	24	—
Distributions to variable interest entities noncontrolling interest	(4)	—	(4)	—
Other, net	(1)	(123)	(25)	(127)
Net cash flows from financing activities	<u>(2,612)</u>	<u>(1,875)</u>	<u>(4,595)</u>	<u>(1,620)</u>
NET INCREASE (DECREASE) IN CASH, CASH EQUIVALENTS AND RESTRICTED CASH	(834)	(780)	(1,447)	81
CASH, CASH EQUIVALENTS AND RESTRICTED CASH, beginning of period	2,936	1,626	3,549	765
CASH, CASH EQUIVALENTS AND RESTRICTED CASH, end of period	<u>\$ 2,102</u>	<u>\$ 846</u>	<u>\$ 2,102</u>	<u>\$ 846</u>
CASH PAID FOR INTEREST	<u>\$ 935</u>	<u>\$ 1,051</u>	<u>\$ 1,985</u>	<u>\$ 2,017</u>
CASH PAID FOR TAXES	<u>\$ 31</u>	<u>\$ 39</u>	<u>\$ 50</u>	<u>\$ 43</u>

CHARTER COMMUNICATIONS, INC. AND SUBSIDIARIES
UNAUDITED SUMMARY OF OPERATING STATISTICS
(in thousands, except per customer and penetration data)

	Approximate as of			
	June 30, 2020 (a)	March 31, 2020 (a)	December 31, 2019 (a)	June 30, 2019 (a)
Footprint (b)				
Estimated Passings	52,714	52,418	52,154	51,619
Penetration Statistics (c)				
Total Customer Relationship Penetration of Estimated Passings	57.8 %	56.7 %	56.1 %	55.5 %
Customer Relationships (d)				
Residential	28,496	27,745	27,277	26,755
Small and Medium Business	1,980	1,976	1,958	1,902
Total Customer Relationships	<u>30,476</u>	<u>29,721</u>	<u>29,235</u>	<u>28,657</u>
Quarterly Net Additions (Losses)				
Residential	751	468	240	164
Small and Medium Business	4	18	28	39
Total Customer Relationships	<u>755</u>	<u>486</u>	<u>268</u>	<u>203</u>
Residential				
Primary Service Units ("PSUs")				
Internet	26,313	25,471	24,908	24,244
Video	15,652	15,550	15,620	15,802
Voice	9,398	9,360	9,443	9,808
Quarterly Net Additions (Losses)				
Internet	842	563	313	221
Video	102	(70)	(105)	(150)
Voice	38	(83)	(152)	(207)
Single Play (e)	12,552	12,099	11,741	11,354
Double Play (e)	9,021	8,655	8,377	7,709
Triple Play (e)	6,923	6,991	7,159	7,692
Single Play Penetration (f)	44.0 %	43.6 %	43.0 %	42.4 %
Double Play Penetration (f)	31.7 %	31.2 %	30.7 %	28.8 %
Triple Play Penetration (f)	24.3 %	25.2 %	26.2 %	28.8 %
% Residential Non-Video Customer Relationships	45.1 %	44.0 %	42.7 %	40.9 %
Monthly Residential Revenue per Residential Customer (g)	\$ 110.82	\$ 112.73	\$ 113.79	\$ 112.20
Small and Medium Business				
PSUs				
Internet	1,783	1,775	1,756	1,701
Video	516	524	524	518
Voice	1,169	1,162	1,144	1,097
Quarterly Net Additions (Losses)				
Internet	8	19	26	37
Video	(8)	—	4	9
Voice	7	18	24	25
Monthly Small and Medium Business Revenue per Customer (h)	\$ 166.06	\$ 168.83	\$ 169.06	\$ 170.42
Mobile Lines				
Residential and Small and Medium Business Mobile Lines	1,697	1,372	1,082	518
Net Additions	325	290	288	208
Enterprise PSUs (i)				
Enterprise PSUs	270	269	267	258
Net Additions	1	2	3	5

- (a) We calculate the aging of customer accounts based on the monthly billing cycle for each account. On that basis, at June 30, 2020, March 31, 2020, December 31, 2019 and June 30, 2019, customers included approximately 124,500, 140,800, 154,200 and 152,900 customers, respectively, whose accounts were over 60 days past due, approximately 18,400, 12,500, 13,500 and 13,800 customers, respectively, whose accounts were over 90 days past due and approximately 10,400, 8,200, 10,000 and 15,800 customers, respectively, whose accounts were over 120 days past due. As detailed on page 6, our customer counts include those customers who connected as part of our Remote Education Offer and those customers who we have not disconnected in our normal timelines associated with our Keep Americans Connected Pledge.
- (b) Passings represent our estimate of the number of units, such as single family homes, apartment and condominium units and small and medium business and enterprise sites passed by our cable distribution network in the areas where we offer the service indicated. These estimates are based upon the information available at this time and are updated for all periods presented when new information becomes available. Passings in prior periods have been updated to reflect standardization of definitions and presentation among legacy companies.
- (c) Penetration represents residential and small and medium business customers as a percentage of estimated passings. Penetration excludes mobile-only customers.
- (d) Customer relationships include the number of customers that receive one or more levels of service, encompassing Internet, video and voice services, without regard to which service(s) such customers receive. Customers who reside in residential multiple dwelling units ("MDUs") and that are billed under bulk contracts are counted based on the number of billed units within each bulk MDU. Total customer relationships exclude enterprise and mobile-only customer relationships.
- (e) Single play, double play and triple play customers represent customers that subscribe to one, two or three of our cable service offerings, respectively, excluding mobile.
- (f) Single play, double play and triple play penetration represents the number of residential single play, double play and triple play cable customers, respectively, as a percentage of residential customer relationships, excluding mobile.
- (g) Monthly residential revenue per residential customer is calculated as total residential Internet, video and voice quarterly revenue divided by three divided by average residential customer relationships during the respective quarter. Monthly residential revenue per residential customers excludes mobile revenue and customers.
- (h) Monthly small and medium business revenue per small and medium business customer is calculated as total small and medium business quarterly revenue divided by three divided by average small and medium business customer relationships during the respective quarter. Monthly small and medium business revenue per small and medium customer excludes mobile revenue and customers.
- (i) Enterprise PSUs represents the aggregate number of fiber service offerings counting each separate service offering at each customer location as an individual PSU.

CHARTER COMMUNICATIONS, INC. AND SUBSIDIARIES
UNAUDITED CUSTOMERS AND NET ADDITIONS ON COVID-19 OFFERS
FOR THE QUARTER ENDED JUNE 30, 2020
(in thousands)

	Remote Education Offer (a)	Keep Americans Connected (b)	Seasonal Plan (c)	Total
Residential				
Customer Relationships	160	208	n/a	368
Internet PSUs	160	202	n/a	362
Video PSUs	58 (d)	148	n/a	206
Voice PSUs	46 (d)	90	n/a	136
Mobile Lines	10 (d)	8	n/a	18
Quarterly Net Additions				
Customer Relationships	41	207	n/a	248
Internet PSUs	41	201	n/a	242
Video PSUs	12 (d)	147	n/a	159
Voice PSUs	12 (d)	90	n/a	102
Mobile Lines	7 (d)	8	n/a	15
Small and Medium Business				
Customer Relationships	n/a	14	13	27
Internet PSUs	n/a	13	11	24
Video PSUs	n/a	6	13	19
Voice PSUs	n/a	11	8	19
Mobile Lines	n/a	—	—	—
Quarterly Net Additions				
Customer Relationships	n/a	14	8	22
Internet PSUs	n/a	13	7	20
Video PSUs	n/a	6	11	17
Voice PSUs	n/a	11	5	16
Mobile Lines	n/a	—	—	—
Residential and Small and Medium Business				
Customer Relationships	160	222	13	395
Internet PSUs	160	215	11	386
Video PSUs	58 (d)	154	13	225
Voice PSUs	46 (d)	101	8	155
Mobile Lines	10 (d)	8	—	18
Quarterly Net Additions				
Customer Relationships	41	221	8	270
Internet PSUs	41	214	7	262
Video PSUs	12 (d)	153	11	176
Voice PSUs	12 (d)	101	5	118
Mobile Lines	7 (d)	8	—	15
Enterprise PSUs				
Enterprise PSUs	n/a	1	9	10

- (a) The Remote Education Offer ("REO") represents residential customers receiving free Internet service by participating in Charter's free 60-day Internet offer available to households with K-12 and/or college students or educators who were not Spectrum Internet customers. This offer for new customers ended on June 30, 2020. These residential customers are generally eligible to purchase additional products and services (i.e. video, voice and mobile) at current promotional rates. Of the 448,000 Internet customers who were added as part of the REO through June 30, 2020 (of which 119,000 were added in March), 160,000 remained within their 60-day free period with 288,000 having rolled off the promotional period as of June 30, 2020. Nearly 90% of cumulative connects on the REO remained Internet customers as of July 27, 2020.
- (b) As part of our March 2020 pledge to the FCC which we extended through June 30, Keep Americans Connected ("KAC") represents customers who requested to not be disconnected from service due to COVID-19 related payment challenges and would have been disconnected under our normal collection policies during the pledge period. Approximately 600,000 residential customers and 100,000 SMB customers had requested protection from disconnection, of which at the peak of the program, 208,000 and 14,000, respectively, would have been disconnected under our normal collection policies. Approximately 30% of the KAC customer bills were current, and over 60% were making partial or full payments. In an effort to assist these COVID-19 impacted customers with overdue balances, Charter waived \$76 million of residential, \$6 million of SMB and \$3 million of mobile receivables, each of which were recorded as a reduction to revenue in the second quarter. These customers no longer have an overdue balance and will be subject to Charter's standard collection practices going forward.
- (c) Represents small and medium businesses and Enterprise hospitality customers who have requested a reduced level of service and now pay a reduced price for their service due to temporary business closure or because these customers have reduced their service offering to their own customers.
- (d) Customers who are receiving free Internet Service as part of the REO who have subscribed to products in addition to Spectrum Internet (i.e., video, voice, mobile) during the 60-day Free Internet Offer. Billings are not deferred for these additional services.

CHARTER COMMUNICATIONS, INC. AND SUBSIDIARIES
UNAUDITED RECONCILIATION OF NON-GAAP MEASURES TO GAAP MEASURES
(dollars in millions)

	<u>Three Months Ended June 30,</u>		<u>Six Months Ended June 30,</u>	
	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
Net income attributable to Charter shareholders	\$ 766	\$ 314	\$ 1,162	\$ 567
Plus: Net income attributable to noncontrolling interest	110	72	181	136
Interest expense, net	957	945	1,937	1,870
Income tax expense	166	84	195	203
Depreciation and amortization	2,428	2,500	4,925	5,050
Stock compensation expense	90	82	180	167
Loss on extinguishment of debt	36	—	63	—
(Gain) loss on financial instruments, net	(64)	119	254	82
Other pension benefits, net	(11)	(9)	(21)	(18)
Other, net	11	78	9	183
Adjusted EBITDA (a)	<u>4,489</u>	<u>4,185</u>	<u>8,885</u>	<u>8,240</u>
Less: Mobile revenue	(310)	(158)	(568)	(298)
Plus: Mobile costs and expenses	413	277	787	537
Cable Adjusted EBITDA	<u>\$ 4,592</u>	<u>\$ 4,304</u>	<u>\$ 9,104</u>	<u>\$ 8,479</u>
Net cash flows from operating activities	\$ 3,529	\$ 2,761	\$ 6,749	\$ 5,447
Less: Purchases of property, plant and equipment	(1,877)	(1,597)	(3,338)	(3,262)
Change in accrued expenses related to capital expenditures	214	(52)	(174)	(428)
Free cash flow	<u>1,866</u>	<u>1,112</u>	<u>3,237</u>	<u>1,757</u>
Plus: Mobile net cash outflows from operating activities	108	204	281	407
Purchases of mobile property, plant and equipment	125	93	212	181
Cable free cash flow	<u>\$ 2,099</u>	<u>\$ 1,409</u>	<u>\$ 3,730</u>	<u>\$ 2,345</u>

(a) See page 1 of this addendum for detail of the components included within Adjusted EBITDA.

The above schedule is presented in order to reconcile Adjusted EBITDA, cable Adjusted EBITDA, free cash flow and cable free cash flow, non-GAAP measures, to the most directly comparable GAAP measures in accordance with Section 401(b) of the Sarbanes-Oxley Act.

CHARTER COMMUNICATIONS, INC. AND SUBSIDIARIES
UNAUDITED CAPITAL EXPENDITURES
(dollars in millions)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2020	2019	2020	2019
Customer premise equipment (a)	\$ 518	\$ 492	\$ 981	\$ 1,057
Scalable infrastructure (b)	385	223	555	520
Line extensions (c)	422	363	765	684
Upgrade/rebuild (d)	155	155	284	286
Support capital (e)	397	364	753	715
Total capital expenditures	1,877	1,597	3,338	3,262
Less: Mobile capital expenditures	(125)	(93)	(212)	(181)
Cable capital expenditures	\$ 1,752	\$ 1,504	\$ 3,126	\$ 3,081
Capital expenditures included in total related to:				
Commercial services	\$ 323	\$ 324	\$ 584	\$ 629

- (a) Customer premise equipment includes costs incurred at the customer residence to secure new customers and revenue generating units, including customer installation costs and customer premise equipment (e.g., set-top boxes and cable modems).
- (b) Scalable infrastructure includes costs, not related to customer premise equipment, to secure growth of new customers and revenue generating units, or provide service enhancements (e.g., headend equipment).
- (c) Line extensions include network costs associated with entering new service areas (e.g., fiber/coaxial cable, amplifiers, electronic equipment, make-ready and design engineering).
- (d) Upgrade/rebuild includes costs to modify or replace existing fiber/coaxial cable networks, including betterments.
- (e) Support capital includes costs associated with the replacement or enhancement of non-network assets due to technological and physical obsolescence (e.g., non-network equipment, land, buildings and vehicles).

Office of Superintendent
23296 Courthouse Avenue
P.O. Box 330
Accomack, Virginia 23301



Phone 757.787.5754
Phone 757.824.5601
Fax 757.787.2951
www.accomack.k12.va.us

August 14, 2020

Virginia Department of Housing and Community Development (DHCD)

Tamarah Holmes, Ph.D

Director, Office of Broadband
600 East Main Street, Suite 300
Richmond, Virginia 232119

Re: Letter of Support for Regional VATI Application

Dear Dr. Holmes:

I would like to express Accomack County Public School's support for a regional Virginia Telecommunications Initiative (VATI) grant application for Accomack and Northampton counties on the Eastern Shore of Virginia.

This project would bring tremendous benefits to the residents and especially students within our county. As you are aware, the Eastern Shore of Virginia is in dire need of such infrastructure investments and this investment would provide much-needed broadband services to areas that are likely never to have it unless VATI funding is secured.

While it is true that the Eastern Shore has seen much improvement in the availability of broadband services over the last two years, most of these improvements benefit high-density areas such as areas inside incorporated towns. There is still much work to be done in order to provide broadband in the unincorporated areas that are positioned far off the Route 13 corridor.

The pandemic has certainly increased the need for broadband services in our area. Both Accomack County Public School System will be offering virtual learning options for their 2020 semester but unfortunately, based upon survey results, there is a large percentage of students that do not have ANY access to the internet, much less speeds that are defined as "broadband". I would greatly appreciate your assistance in selecting the Eastern Shore to ensure that our students have the internet connection needed to access public education through virtual schooling during the current pandemic and in the future.

Sincerely,

A handwritten signature in blue ink that reads "W. C. Holland".

W. C. Holland, Superintendent

ELECTION DISTRICT 1
WILLIAM J. "BILLY" TARR
CHINCOTEAGUE, VA 23336

ELECTION DISTRICT 2
RON S. WOLFF
VICE CHAIR
ATLANTIC, VA 23303

ELECTION DISTRICT 3
VANESSA KAY JOHNSON
SANFORD, VA 23426

ELECTION DISTRICT 4
PAUL E. J. MUHLY
PARKSLEY, VA 23421

ELECTION DISTRICT 5
HARRISON W. PHILLIPS, III
MODEST TOWN, VA 23412

COUNTY OF ACCOMACK

BOARD OF SUPERVISORS



23296 Courthouse Ave – Room 203 | P.O. Box 388 | Accomack, Virginia 23301
(757) 787-5700 | administration@co.accomack.va.us
www.co.accomack.va.us

ELECTION DISTRICT 6
ROBERT D. CROCKETT
ONANCOCK, VA 23417

ELECTION DISTRICT 7
H. "JACKIE" PHILLIPS
ONLEY, VA 23418

ELECTION DISTRICT 8
DONALD L. HART, JR.
KELLER, VA 23401

ELECTION DISTRICT 9
C. RENETA MAJOR
CHAIR
PAINTER, VA 23306

August 14, 2020

Virginia Department of Housing and Community Development (DHCD)

Tamarah Holmes, Ph.D

Director, Office of Broadband
600 East Main Street, Suite 300
Richmond, Virginia 232119

Re: Letter of Support for Regional VATI Application

Dear Dr. Holmes:


On behalf of the Accomack County Board of Supervisors, I would like to express the County's support for a regional Virginia Telecommunications Initiative (VATI) grant application for Accomack and Northampton counties on the Eastern Shore of Virginia.

This project would bring tremendous benefits to the residents within our counties. As you are aware, the Eastern Shore of Virginia is in dire need of such infrastructure investments and this investment would provide much-needed broadband services to areas that are likely never to have it unless VATI funding is secured.

While it is true that the Eastern Shore has seen much improvement in the availability of broadband services over the last two years, most of these improvements benefit high-density areas such as areas inside incorporated towns. There is still much work to be done to provide broadband in the unincorporated areas that are positioned far off the Route 13 corridor.

The pandemic has certainly increased the need for broadband services in our area. Both Accomack and Northampton School Systems will be offering virtual learning options for their 2020 semester but unfortunately, based upon survey results, there is a large percentage of students that do not have ANY access to the internet, much less speeds that are defined as "broadband".

Sincerely,


C. Reneta Major
Board of Supervisors



Board of Supervisors of Northampton County
P.O. Box 66 • Eastville, Virginia 23347

BOARD OF SUPERVISORS
Oliver H. Bennett, Chairman
L. Dixon Leatherbury, Vice Chairman
John R. Coker
David W. Fauber
M.E. "Betsy" Mapp

Charles Kolakowski
County Administrator

August 17, 2020

PHONE: 757-678-0440
FAX: 757-678-0483

Virginia Department of Housing and Community Development (DHCD)
Tamarah Holmes, Ph.D
Director, Office of Broadband
600 East Main Street, Suite 300
Richmond, Virginia 232119

Re: Letter of Support for Regional VATI Application

Dear Dr. Holmes:


On behalf of the Northampton County Board of Supervisors, I would like to express Northampton County's support for a regional Virginia Telecommunications Initiative (VATI) grant application for Accomack and Northampton counties on the Eastern Shore of Virginia.

This project would bring tremendous benefits to the residents within our counties. As you are aware, the Eastern Shore of Virginia is in dire need of such infrastructure investments and this investment would provide much-needed broadband services to areas that are likely never to have it unless VATI funding is secured.

While it is true that the Eastern Shore has seen much improvement in the availability of broadband services over the last two years, most of these improvements benefit high-density areas such as areas inside incorporated towns. There is still much work to be done in order to provide broadband in the unincorporated areas that are positioned far off the Route 13 corridor.

The pandemic has certainly increased the need for broadband services in our area. Both Accomack and Northampton School Systems will be offering virtual learning options for their 2020 semester but unfortunately, based upon survey results, there is a large percentage of students that do not have ANY access to the internet, much less speeds that are defined as "broadband". This has also impacted the ability of people to work remotely from home which has hindered our ability to cope with this pandemic. Expanding broadband is critical for the Eastern Shore to develop a sustainable economy and educational system.

Sincerely yours,


CHARLES KOLAKOWSKI
County Administrator



COUNTY OF ACCOMACK

OFFICE OF THE COUNTY ADMINISTRATOR

23296 Courthouse Ave – Room 203 | P.O. Box 388 | Accomack, Virginia 23301
(757) 787-5700 | administration@co.accomack.va.us
www.co.accomack.va.us

Michael T. Mason, CPA
County Administrator

August 14, 2020

Virginia Department of Housing and Community Development (DHCD)
Tamarah Holmes, Ph.D
Director, Office of Broadband
600 East Main Street, Suite 300
Richmond, Virginia 232119

Re: Letter of Support for Regional VATI Application

Dear Dr. Holmes:

I would like to express Accomack County's support for a regional Virginia Telecommunications Initiative (VATI) grant application for Accomack and Northampton counties on the Eastern Shore of Virginia.

This project would bring tremendous benefits to the residents within our counties. As you are aware, the Eastern Shore of Virginia is in dire need of such infrastructure investments and this investment would provide much-needed broadband services to areas that are likely never to have it unless VATI funding is secured.

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The pandemic has certainly increased the need for broadband services in our area. Both Accomack and Northampton School Systems will be offering virtual learning options for their 2020 semester but unfortunately, based upon survey results, there is a large percentage of students that do not have ANY access to the internet, much less speeds that are defined as "broadband".

Sincerely,

Michael T. Mason

NORTHAMPTON COUNTY PUBLIC SCHOOLS

**7207 Young Street
Machipongo, Virginia 23405
www.ncpsk12.com**

Phone: 757-678-5151

Fax: 757-678-7267

August 17, 2020

Virginia Department of Housing and Community Development (DHCD)

Tamarah Holmes, Ph.D

Director, Office of Broadband
600 East Main Street, Suite 300
Richmond, Virginia 232119

Re: Letter of Support for Regional VATI Application

Dear Dr. Holmes:

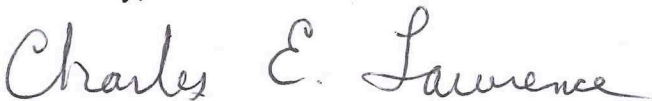
I would like to express my support for a regional Virginia Telecommunications Initiative (VATI) grant application for Accomack and Northampton counties on the Eastern Shore of Virginia.

This project would bring tremendous benefits to the residents within our counties. As you are aware, the Eastern Shore of Virginia is in dire need of such infrastructure investments and this investment would provide much-needed broadband services to areas that are likely never to have it unless VATI funding is secured.

While it is true that the Eastern Shore has seen much improvement in the availability of broadband services over the last two years, most of these improvements benefit high-density areas such as areas inside incorporated towns. There is still much work to be done in order to provide broadband in the unincorporated areas that are positioned far off the Route 13 corridor.

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Sincerely,



Charles E. Lawrence
Superintendent, Northampton County Public Schools



Nothampton County	Aerial Miles	UG Miles	Total Miles	Passings	Labor Cost	Material Cost	Total Cost	HPM	Cost / Mile	Cost / Passing	80 % Cost GRANT	20 % Cost Match
Lucille Lane	0	0.22	0.22	8	\$7,358	\$4,906	\$12,264	36.36	\$55,745	\$1,533	\$9,811	\$2,453
Kiptopeke Condominium Association	0	0.39	0.39	19	\$12,877	\$8,585	\$21,462	48.72	\$55,031	\$1,130	\$17,170	\$4,292
Nottingham Estates	0	0.7	0.7	55	\$24,338	\$16,225	\$40,563	78.57	\$57,947	\$738	\$32,450	\$8,113
Arlington Chase	1.1	1.3	2.4	42	\$60,908	\$40,605	\$101,513	17.50	\$42,297	\$2,417	\$81,210	\$20,303
Kings Creek Landing	0	1.5	1.5	77	\$48,565	\$32,377	\$80,942	51.33	\$53,961	\$1,051	\$64,754	\$16,188
Bay Ridge	0.61	2.1	2.71	57	\$78,521	\$52,348	\$130,869	21.03	\$48,291	\$2,296	\$104,695	\$26,174
Total	1.71	6.21	7.92	258	\$232,567	\$155,046	\$387,613	32.58	\$48,941	\$1,502	\$310,090	\$77,523

Accomack County	Aerial Miles	UG Miles	Total Miles	Passings	Labor Cost	Material Cost	Total Cost	HPM	Cost / Mile	Cost / Passing	80 % Cost GRANT	20 % Cost Match
Deer Point	0.39	1.15	1.54	49	\$43,998	\$29,332	\$73,330	31.82	\$47,617	\$1,497	\$58,664	\$14,666
Red Bank Rd	1.55	1.09	2.64	30	\$69,050	\$46,033	\$115,083	11.36364	\$ 43,592	\$ 3,836	\$ 92,066	\$ 23,017
Total	1.94	2.24	4.18	79	\$113,048	\$75,365	\$188,413	18.90	\$45,075	\$2,385	\$150,730	\$37,683

Build of Materials for Accomack Project Areas (2)

Type	Resource	Mfg	Series	Model	Part No.	Total per node	Total for project	Cost per unit	Total
AMPLIFIER	870_NEW	C-COR	FEEDER	FM331TLC					
AMPLIFIER	870_NEW	C-COR	FEEDER	FM331ALC					
AMPLIFIER	870_NEW	C-COR	TRUNK	FMT901					
AMPLIFIER	870_NEW	C-COR	TRUNK	FMB901					
AMPLIFIER	870_NEW	C-COR	C-COR_NODES	OM4100					
COAXCABLE	870_NEW	COMMSCOPE	P3	875P3					
COAXCABLE	870_NEW	COMMSCOPE	P3	625P3					
COAXCABLE	870_NEW	COMMSCOPE	COMMSCOPE_UPGRADE_0	NB_CO_P3_A_625					
COAXCABLE	870_NEW	COMMSCOPE	COMMSCOPE_UPGRADE_0	NB_CO_P3_U_625					
COAXCABLE	870_NEW	COMMSCOPE	COMMSCOPE_UPGRADE_0	OL_CO_P3_A_875					
COAXCABLE	870_NEW	COMMSCOPE	COMMSCOPE_UPGRADE_0	OL_CO_P3_A_625					
COAXCABLE	870_NEW	COMMSCOPE	COMMSCOPE_UPGRADE_0	RB_CO_P3_A_625					
COAXCABLE	870_NEW	COMMSCOPE	COMMSCOPE_UPGRADE_0	DR_CO_P3_A_625					
CONNECT	870_NEW	PPC		500P3					
CONNECT	870_NEW	CO		625P3					
CONNECT	870_NEW	PPC		750P3					
CONNECT	870_NEW	CO		875P3					
CONNECT		UKNMFG		HSE-HSE					
CONNECT		UKNMFG		HSE-TRM					
EQUAL	870_NEW	CCOR	MEQ42		2				
EQUAL	870_NEW	CCOR	MEQ42		3				
EQUAL	870_NEW	CCOR	MEQ42		4				
EQUAL	870_NEW	CCOR	MEQ42		5				
EQUAL	870_NEW	C-COR	SEQ-862		0				
EQUAL	870_NEW	C-COR	SEQ-862		3				
EQUAL	870_NEW	C-COR	SEQ-862		6				
EQUAL	870_NEW	C-COR	SEQ-862		7				
EQUAL	870_NEW	C-COR	SEQ-862		8				
EQUAL	870_NEW	C-COR	SEQ-862		9				
EQUAL	870_NEW	C-COR	SEQ-862		10				
EQUAL	870_NEW	C-COR	SCS-862						
PADS	870_NEW	C-COR	NPB	C2	4				
PADS	870_NEW	C-COR	NPB		5				
PADS	870_NEW	C-COR	NPB		6				
PADS	870_NEW	C-COR	NPB		7				
PADS	870_NEW	C-COR	NPB		8				
PADS	870_NEW	C-COR	NPB		9				
PADS	870_NEW	C-COR	NPB		10				
PADS	870_NEW	C-COR	NPB		11				
PADS	870_NEW	C-COR	NPB		12				
PADS	870_NEW	C-COR	NPB		13				
POWERINSERTER	870_NEW	ANTRONIX	TRUNK	MGPPIH-2000					
COAXSPLITTER2WAY	870_NEW	ANTRONIX	FEEDER	MGDCH-2108F					
COAXSPLITTER2WAY	870_NEW	ANTRONIX	FEEDER	MGLSH-2F					
COAXSPLITTER2WAY	870_NEW	CCOR	FPLUGINS	DC-8					
TAP	870_NEW	ANTRONIX	MGT 2200	MGT 2223					
TAP	870_NEW	ANTRONIX	MGT 2200	MGT 2220					
TAP	870_NEW	ANTRONIX	MGT 2200	MGT 2217					
TAP	870_NEW	ANTRONIX	MGT 2200	MGT 2214					
TAP	870_NEW	ANTRONIX	MGT 2200	MGT 2211					
TAP	870_NEW	ANTRONIX	MGT 2200	MGT 2208					
TAP	870_NEW	ANTRONIX	MGT 2200	MGT 2204					
TAP	870_NEW	ANTRONIX	MGT 2400	MGT 2423					
TAP	870_NEW	ANTRONIX	MGT 2400	MGT 2420					
TAP	870_NEW	ANTRONIX	MGT 2400	MGT 2414					
TAP	870_NEW	ANTRONIX	MGT 2400	MGT 2411					
TAP	870_NEW	ANTRONIX	MGT 2400	MGT 2408					
TAP	870_NEW	ANTRONIX	MGT 2800	MGT 2821					
Conduit	870_NEW	Various	2" Conduit	Count					
Fiber	870_NEW	Various	144 count fiber	Fiber					Partial fiber tie in as well in total
Fiber splice case	870_NEW	Various	D fiber splice case	Fiber tray					Partial fiber tie in as well in total
PEDS	870_NEW	Various	Ped 09IN x20IN LtGR B1Brkt Hasp w/Self Lock (TAP/SPLITTER PED	PED					Partial fiber tie in as well in total
WIRE		Various	Lashing Wire	.038 lashing wire					Partial fiber tie in as well in total
		Alpha	PS UPS XM3 1350 90V OUT 15A 120VIN 36VDC HP SAG	PS Module					
		Alpha	Enclosure PS 6 Batt UPE-6-240/120-20-BTB-UMB-LAP-BCK XM2/3	PS Housing					
		Alpha	Precast Pad						
		Alpha	Gel Cell Batteries						

\$ 75,365.00

Build of Materials for Northampton Project Areas (6)

Type	Resource	Mfg	Series	Model	Part No.	Total per node	Total for project	Cost per unit	Total
AMPLIFIER	870_NEW	C-COR	FEEDER	FM331TLC		8			
AMPLIFIER	870_NEW	C-COR	FEEDER	FM331ALC		3			
AMPLIFIER	870_NEW	C-COR	TRUNK	FMT901		3			
AMPLIFIER	870_NEW	C-COR	TRUNK	FMB901		1			
AMPLIFIER	870_NEW	C-COR	C-COR_NODES	OM4100		1			
COAXCABLE	870_NEW	COMMSCOPE	P3	875P3		7732			
COAXCABLE	870_NEW	COMMSCOPE	P3	625P3		11774			
COAXCABLE	870_NEW	COMMSCOPE	COMMSCOPE_UPGRADE_0	NB_CO_P3_A_625		1098			
COAXCABLE	870_NEW	COMMSCOPE	COMMSCOPE_UPGRADE_0	NB_CO_P3_U_625		428			
COAXCABLE	870_NEW	COMMSCOPE	COMMSCOPE_UPGRADE_0	OL_CO_P3_A_875		359			
COAXCABLE	870_NEW	COMMSCOPE	COMMSCOPE_UPGRADE_0	OL_CO_P3_A_625		1458			
COAXCABLE	870_NEW	COMMSCOPE	COMMSCOPE_UPGRADE_0	RB_CO_P3_A_625		273			
COAXCABLE	870_NEW	COMMSCOPE	COMMSCOPE_UPGRADE_0	DR_CO_P3_A_625		371			
CONNECT	870_NEW	PPC		500P3		116			
CONNECT	870_NEW	CO		625P3		30			
CONNECT	870_NEW	PPC		750P3		24			
CONNECT	870_NEW	CO		875P3		2			
CONNECT		UKNMFPG		HSE-HSE		19			
CONNECT		UKNMFPG		HSE-TRM		16			
EQUAL	870_NEW	CCOR	MEQ42		2	6			
EQUAL	870_NEW	CCOR	MEQ42		3	6			
EQUAL	870_NEW	CCOR	MEQ42		4	2			
EQUAL	870_NEW	CCOR	MEQ42		5	1			
EQUAL	870_NEW	C-COR	SEQ-862		0	1			
EQUAL	870_NEW	C-COR	SEQ-862		3	1			
EQUAL	870_NEW	C-COR	SEQ-862		6	1			
EQUAL	870_NEW	C-COR	SEQ-862		7	1			
EQUAL	870_NEW	C-COR	SEQ-862		8	4			
EQUAL	870_NEW	C-COR	SEQ-862		9	4			
EQUAL	870_NEW	C-COR	SEQ-862		10	2			
EQUAL	870_NEW	C-COR	SCS-862			1			
PADS	870_NEW	C-COR	NPB	C2	4	1			
PADS	870_NEW	C-COR	NPB		5	5			
PADS	870_NEW	C-COR	NPB		6	3			
PADS	870_NEW	C-COR	NPB		7	1			
PADS	870_NEW	C-COR	NPB		8	3			
PADS	870_NEW	C-COR	NPB		9	4			
PADS	870_NEW	C-COR	NPB		10	8			
PADS	870_NEW	C-COR	NPB		11	2			
PADS	870_NEW	C-COR	NPB		12	1			
PADS	870_NEW	C-COR	NPB		13	2			
POWERINSERTER	870_NEW	ANTRONIX	TRUNK	MGPPIH-2000		1			
COAXSPLITTER2WAY	870_NEW	ANTRONIX	FEEDER	MGDCH-2108F		6			
COAXSPLITTER2WAY	870_NEW	ANTRONIX	FEEDER	MGLSH-2F		2			
COAXSPLITTER2WAY	870_NEW	CCOR	FPLUGINS	DC-8		1			
TAP	870_NEW	ANTRONIX	MGT 2200	MGT 2223		20			
TAP	870_NEW	ANTRONIX	MGT 2200	MGT 2220		7			
TAP	870_NEW	ANTRONIX	MGT 2200	MGT 2217		6			
TAP	870_NEW	ANTRONIX	MGT 2200	MGT 2214		9			
TAP	870_NEW	ANTRONIX	MGT 2200	MGT 2211		7			
TAP	870_NEW	ANTRONIX	MGT 2200	MGT 2208		2			
TAP	870_NEW	ANTRONIX	MGT 2200	MGT 2204		3			
TAP	870_NEW	ANTRONIX	MGT 2400	MGT 2423		2			
TAP	870_NEW	ANTRONIX	MGT 2400	MGT 2420		2			
TAP	870_NEW	ANTRONIX	MGT 2400	MGT 2414		4			
TAP	870_NEW	ANTRONIX	MGT 2400	MGT 2411		2			
TAP	870_NEW	ANTRONIX	MGT 2400	MGT 2408		1			
TAP	870_NEW	ANTRONIX	MGT 2800	MGT 2821		2			
Conduit	870_NEW	Various	2" Conduit	Count		18480			
Fiber	870_NEW	Various	144 count fiber	Fiber		9240			Partial fiber tie in as well in total
Fiber splice case	870_NEW	Various	D fiber splice case	Fiber tray		6			Partial fiber tie in as well in total
PEDS	870_NEW	Various	Ped 09IN x20IN LtGR B1Brkt Hasp w/Self Lock (TAP/SPLITTER PED	PED		27			
WIRE		Various	Lashing Wire	.038 lashing wire		32			Partial fiber tie in as well in total
	Alpha		PS UPS XM3 1350 90V OUT 15A 120VIN 36VDC HP SAG	PS Module		1			
	Alpha		Enclosure PS 6 Batt UPE-6-240/120-20-BTB-UMB-LAP-BCK XM2/3	PS Housing		1			
	Alpha		Precast Pad			1			
	Alpha		Gel Cell Batteries			6			

\$ 155,076.62

(RETAIN FOR YOUR RECORDS)
Form 477 Filing Summary

FRN: 0025646373 | Data as of: Dec 31, 2019 | Operations: Non-ILEC | Submission Status: Revised - Submitted | Last Updated: Apr 29, 2020 17:23:24

Filer Identification

Section	Question	Response
Filer Information	Company Name	Charter Communications, Inc.
	Holding Company Name	Charter Communications
	SAC ID	
	499 ID	
Data Contact Information	Data Contact Name	Denise J. Williams
	Data Contact Phone Number	(214) 526-8397
	Data Contact E-mail	denise.williams3@charter.com
Emergency Operations Contact Information	Emergency Operations Name	Charter Network Operations Center
	Emergency Operations Phone Number	(866) 248-7662
	Emergency Operations E-mail	dlnoc@charter.com
Certifying Official Contact Information	Certifying Official Name	Suzanne Curtis
	Certifying Official Phone Number	(203) 905-7819
	Certifying Official E-mail	suzanne.curtis@charter.com

Data Submitted

Form Section	File Name	Date & Time	Number of Rows
Fixed Broadband Deployment	CH_477_DEPLOYMENT_04_29_2020_AMENDED_10.csv	Apr 29, 2020 13:51:37	239042
	CH_477_DEPLOYMENT_04_29_2020_AMENDED_9.csv	Apr 29, 2020 13:51:37	239043
	CH_477_DEPLOYMENT_04_29_2020_AMENDED_8.csv	Apr 29, 2020 13:51:36	239042
	CH_477_DEPLOYMENT_04_29_2020_AMENDED_7.csv	Apr 29, 2020 13:51:36	239043
	CH_477_DEPLOYMENT_04_29_2020_AMENDED_6.csv	Apr 29, 2020 13:51:36	239043
	CH_477_DEPLOYMENT_04_29_2020_AMENDED_5.csv	Apr 29, 2020 13:51:35	239042
	CH_477_DEPLOYMENT_04_29_2020_AMENDED_4.csv	Apr 29, 2020 13:51:35	239043
	CH_477_DEPLOYMENT_04_29_2020_AMENDED_3.csv	Apr 29, 2020 13:51:35	239042
	CH_477_DEPLOYMENT_04_29_2020_AMENDED_2.csv	Apr 29, 2020 13:51:34	239043
	CH_477_DEPLOYMENT_04_29_2020_AMENDED_1.csv	Apr 29, 2020 13:51:34	239043
Fixed Broadband Subscription	201912_TotalCompany477Internet.txt	Apr 29, 2020 13:18:40	381623

(RETAIN FOR YOUR RECORDS)
Form 477 Filing Summary

FRN: 0025646373 | Data as of: Jun 30, 2019 | Operations: Non-ILEC | Submission Status: Revised - Submitted | Last Updated: May 4, 2020 16:13:12

Filer Identification

Section	Question	Response
Filer Information	Company Name	Charter Communications, Inc.
	Holding Company Name	Charter Communications
	SAC ID	
	499 ID	
Data Contact Information	Data Contact Name	Denise J. Williams
	Data Contact Phone Number	(214) 526-8397
	Data Contact E-mail	denise.williams3@charter.com
Emergency Operations Contact Information	Emergency Operations Name	Charter Network Operations Center
	Emergency Operations Phone Number	(866) 248-7662
	Emergency Operations E-mail	dlnoc@charter.com
Certifying Official Contact Information	Certifying Official Name	Suzanne Curtis
	Certifying Official Phone Number	(230) 905-7819
	Certifying Official E-mail	suzanne.curtis@charter.com

Data Submitted

Form Section	File Name	Date & Time	Number of Rows
Fixed Broadband Deployment	CH_COMBINED_477_DEPLOYMENT_DATA_FILING_UPDATE2_06_2019_9.csv	May 4, 2020 15:41:44	237582
	CH_COMBINED_477_DEPLOYMENT_DATA_FILING_UPDATE3_06_2019_10.csv	May 4, 2020 15:27:14	237582
	CH_COMBINED_477_DEPLOYMENT_DATA_FILING_UPDATE_06_2019_3.csv	May 4, 2020 14:24:45	237584
	CH_COMBINED_477_DEPLOYMENT_DATA_FILING_UPDATE_06_2019_4.csv	May 4, 2020 14:24:45	237584
	CH_COMBINED_477_DEPLOYMENT_DATA_FILING_UPDATE_06_2019_5.csv	May 4, 2020 14:24:45	237584
	CH_COMBINED_477_DEPLOYMENT_DATA_FILING_UPDATE_06_2019_1.csv	May 4, 2020 14:24:45	237584
	CH_COMBINED_477_DEPLOYMENT_DATA_FILING_UPDATE_06_2019_7.csv	May 4, 2020 14:24:45	237584



High-speed Internet at an affordable price

At Spectrum, we believe everyone should have access to reliable, high-speed Internet service. Through the **Spectrum Internet Assist** program, qualified households can receive:

- 30 Mbps Internet speed (wireless speeds may vary)
- Free Internet Modem
- Free Security Suite
- No Data Caps
- Parental Controls
- No Contracts



STEP 1: GATHER ALL YOUR DOCUMENTATION FOR ELIGIBILITY

To qualify for Spectrum Internet Assist, a member of your household must be a recipient of one of the following programs:

- The National School Lunch Program (NSLP); free or reduced cost lunch
- The Community Eligibility Provision (CEP) of the NSLP
- Supplemental Security Income (\geq ages 65 only)

Note: The following programs do not meet eligibility requirements: Social Security Disability (SSD), Social Security Disability Insurance (SSDI) and Social Security Retirement and Survivor Benefits.

STEP 2: COMPLETE THE FORM BELOW

STEP 3: MAIL YOUR FORM AND REQUIRED DOCUMENTATION TO:

**Spectrum Internet Assist Program – OCS
4145 S. Falkenburg Road, Riverview, Florida 33578**

Or you may scan and email this form and required documentation to:

MAILFORSIA@charter.com

Note: All documents must be included as email attachments. Acceptable files types for attachments include PDF, Word documents (.doc), JPEG and PNG.

Cont. on page 2

Please ensure that all required paperwork is enclosed and that all documents are official, legible and complete.

Date		Spectrum Account Number (if already have an account)	
First Name	Middle Name	Last Name	
Home Address			
City	State	Zip Code	
Phone Number (Home)		Phone Number (Mobile)	

SPECTRUM INTERNET ASSIST: Limited time offer; subject to change; not transferable. Availability of offer based on eligibility and service address that has been pre-qualified. Offer valid to qualified residential customers who (i) have not subscribed to Charter Communications' Internet services within 30 days prior to requesting services under this offer, (ii) have no outstanding debt for any of Charter Communications' services that was incurred within 1 year prior to requesting services under this offer and (iii) have no outstanding debt to Charter Communications that was incurred for services provided under this offer and that are subject to Charter Communications' ordinary debt collection procedures. Equipment, taxes, fees and surcharges may be extra and subject to change during and after the term; installation and additional services are extra. Speed based on wired connection. Available Internet speeds may vary by address. Download speeds are up to 30 Mbps and upload speeds are up to 4 Mbps. WiFi: Equipment, activation and installation fees may apply. Services not available in all areas. Restrictions apply. ©2019 Charter Communications.

Attachment 14-Cost Benefit Index

Project	State Cost	State Cost Per Passing	Speeds
Deer Point	\$58,664.00	\$1,197	940/50
Red Bank	\$92,066.00	\$3,068	940/50
Lucille Lane	\$9,811.00	\$1,226	940/50
Kiptopeke Condominium Association	\$17,170.00	\$1,907	940/50
Nottingham Estates	\$32,450.00	\$590	940/50
Arlington Chase	\$82,210.00	\$1,957	940/50
Kings Creek Landing	\$64,754.00	\$840	940/50
Bay Ridge	\$104,695.00	\$1,837	940/50